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/ 2008 / 46 2009/01/23-03 2008 358 2004 %70 .2004 2008 2008 %16.7 %29.7 %90.4 %81.9 2008 %78.5 %95.8 2008 %3.8 %0.4 . 5-2 %24.6 %68.1 2008 %67.2

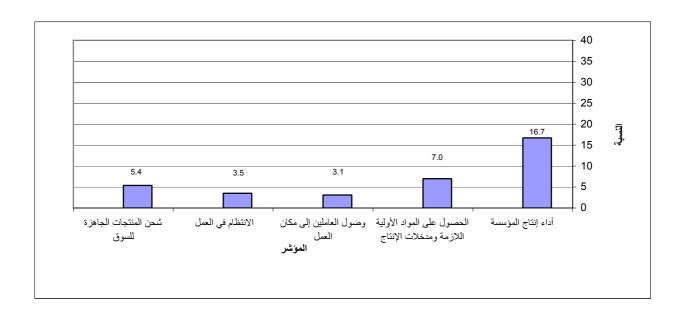
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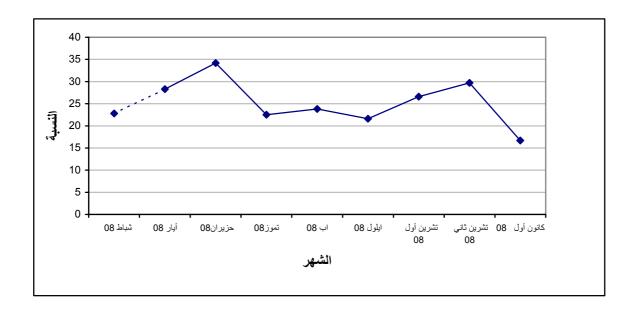
%90.4 %73.2 / %26.8 / %12.4 2008 %81.0 / %26.5 -(2008) %11.2 2009 / %28.1 .2009 () %50.2 %18.9 %52.7

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2008 :1



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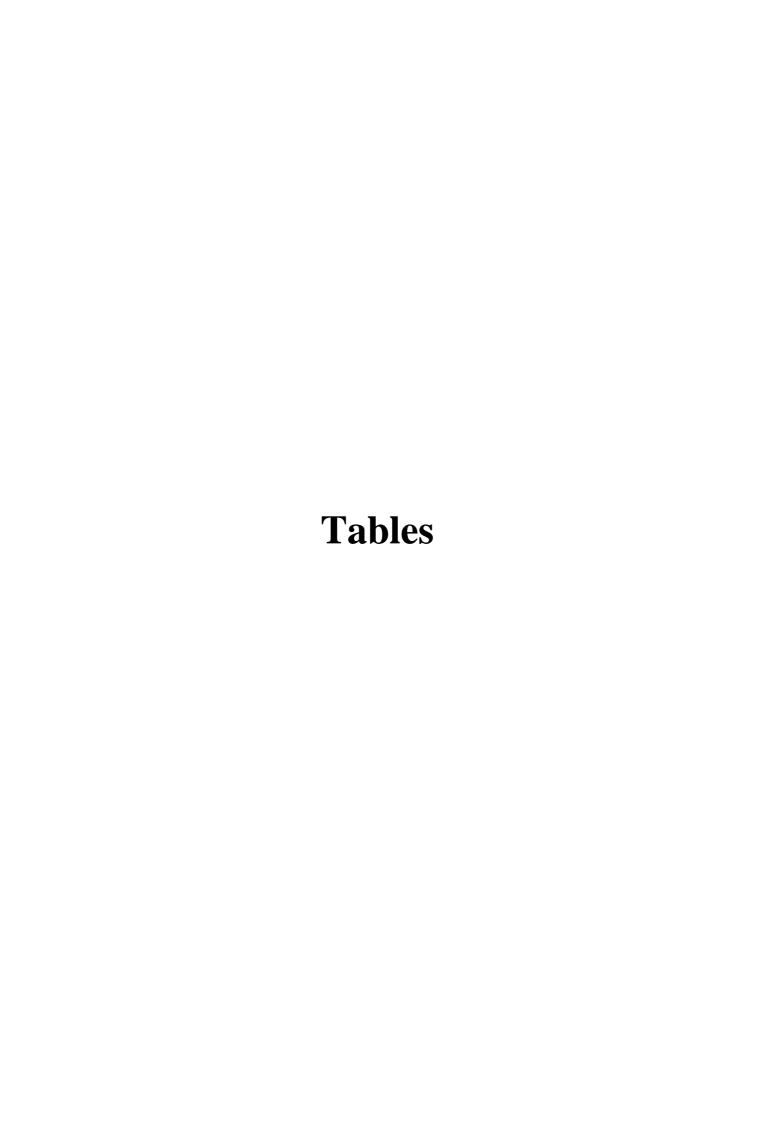


Table 1-1: Percentage of the Industrial Enterprises Witnessed an Improved Situation During the Reference Month Compared to that before the Reference Month for the Main Indicators in the Palestinian Territory 2008

	Reference	e Month	l							
Indicator					20	08				
maioatoi	كانون أول Dec.	تشرین ثان <i>ي</i> Nov.	تشرين أول Oct.	Sept.	Aug.	July	June	May	April	Mar.
Enterprise performance in general	-	25.0	24.8	21.0	22.2	20.9	27.4	23.7	-	-
Obtaining needed raw materials and inputs	-	10.6	12.2	10.5	12.4	10.6	29.8	27.9	-	-
Reaching the employees for their work place	-	3.5	6.1	3.6	3.9	3.9	26.2	25.2	-	-
Regularity of work	-	6.8	9.8	7.3	7.8	4.2	12.4	9.4	-	-
Transporting finished goods to market	-	9.2	8.5	7.1	8.3	11.4	4.5	4.6	-	-

(-) No Data Available

:2-1

2008

Table 1-2: Percentage of Industrial Enterprises Witnessed an Improved Situation During the Reference Month Compared to that before the Reference Month for the Main Indicators in the West Bank 2008

	Refere	ence Mor	nth							_		
Indicator		2008										
a.c.	كانون أول Dec.	تشرین ثان <i>ي</i> Nov.	تشرين أول Oct.	Sept.	Aug.	July	June	May	April	Mar.		
Enterprise performance in general	16.7	29.7	26.6	21.6	23.8	22.5	34.2	28.3	-	-		
Obtaining needed raw materials and inputs	7.0	11.7	10.6	8.8	10.6	11.1	37.3	33.6	-	-		
Reaching the employees for their work place	3.1	4.4	6.5	5.0	4.8	3.9	32.6	30.1	-	-		
Regularity of work	3.5	7.2	8.9	6.4	5.2	3.2	15.4	10.9	-	-		
Transporting finished goods to market	5.4	11.4	8.2	8.2	10.3	13.6	5.4	5.3	-	-		

Table 1-3: Percentage of Industrial Enterprises Witnessed an Improved Situation During the Reference Month Compared to that before the Reference Month for the Main Indicators in Gaza Strip 2008

	Referer	ce Mont	h								
Indicator		2008									
indicator	كانون أول Dec.	تشرین ثان <i>ي</i> Nov.	تشرين أول Oct.	Sept.	Aug.	July	June	May	April	Mar.	
Enterprise performance in general	-	7.7	18.8	19.2	18.4	15.2	2.8	4.7	-	-	
Obtaining needed raw materials and inputs	-	6.4	17.7	15.1	16.7	8.9	2.8	4.7	-	-	
Reaching the employees for their work place	-	0.0	4.7	0.0	1.8	3.8	2.8	4.7	-	-	
Regularity of work	-	5.1	13.0	10.1	14.1	7.6	1.4	3.1	-	-	
Transporting finished goods to market	-	1.3	9.4	4.0	3.5	3.8	1.4	1.6	-	-	

2008

Table 2: Percentage Distribution of Owners/ Managers of the Industrial Enterprises According to Their Opinions of Main Indicators During December 2008 Compared to November 2008 in the West Bank

Problem				/		
Problem	Total	Much Worse	Somewhat Worse	About the Same/ Unchanged	Somewhat Better	Much Better
Enterprise performance in general	100	5.8	39.9	37.6	15.1	1.6
Production situation	100	6.2	46.9	29.6	15.8	1.5
Employees productivity	100	5.0	30.8	50.3	13.1	0.8
Obtaining needed raw materials and inputs	100	1.2	10.8	81.0	5.8	1.2
Reaching the employees for their work place	100	1.2	2.7	93.0	1.9	1.2
Regularity of work	100	1.2	23.5	71.8	2.7	0.8
Transporting finished goods to market	100	2.3	16.9	75.4	4.2	1.2
Financial situations	100	5.0	35.8	46.9	10.8	1.5
Banks credits & facilities	100	1.2	4.2	91.1	3.1	0.4
Level of employment	100	1.5	15.4	76.1	6.2	0.8
Value of sales	100	6.5	48.1	27.0	16.9	1.5

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(2008) :3

:4

Table 3: Percentage of Industrial Enterprises Witnessed an Improved Situation During the Reference Month (December 2008) Compared to that before the Reference Month for the Main **Indicators by Region**

Indicator	Gaza Strip	West Bank	Palestinian Territory	
Employees productivity	-	13.9	-	
Financial situations	-	12.3	-	
Banks credits & facilities	-	3.5	-	
Level of employment	-	7.0	-	
Value of sales	-	18.4	-	

(-) No Data Available (-) /

2008

Table 4: Percentage Distribution of Owners/Managers of the Active Industrial Enterprises According to the Reasons for Sales Level Stability or Decline by Region During December 2008

Reason	Gaza Strip	West Bank	Palestinian Territory				
Decrease in demand	-	17.4	-				
Difficulties in exporting finished goods	-	2.9	-				
Decline in the consumer purchasing power	-	24.6	-				
Product Marketing Obstacles	-	3.7	-	()		
Competence product	-	4.3	-				
Seasonally related	-	18.8	-				
Military check points/ israeili actions/ closures	-	8.7	-	/		/	
Other	-	19.6	-				
Total	-	100	-				

2008 :5

Table 5: Percentage Distribution of the Active Industrial Enterprises According to the Employment Mobility During December 2008 by Region

Employment Mobility	Gaza Strip	West Bank	Palestinian Territory
Hiring employees	-	6.6	-
Firing employees	-	12.4	-
No change	-	81.0	-
Total	-	100	-

(-) No Data Available (-)
2008 / :6

Table 6: Percentage Distribution of the Existing of Competition against the Main Product According to the Owners\ Managers of the Active Industrial Enterprises During December 2008 by Region

Competence existence	Gaza Strip	West Bank	Palestinian Territory	
There is competition	-	90.4	-	
There is no competition	-	9.6	-	
Total	-	100	-	
(-) No Data Available				(-)

2008 / :7

Table 7: Percentage Distribution of the Type of Competition According to the Owners\ Managers of the Active Industrial Enterprises During December 2008 by Region

Type of competence	Gaza Strip	West Bank	Palestinian Territory	
Local	-	73.2	-	
Foreign	-	26.8	-	
Total	-	100	-	

Table 8: Expectations of Owners/ Managers of the Active Industrial Enterprises for the Month that Follows the Reference Month Compared to the Reference (December, 2008) Month for the Main Indicators by Region

	Reference N	onth								
Indicator	2008									
	كانون أول Dec.	تشرین ثان <i>ي</i> Nov.	تشرين أول Oct.	Sept.	Aug.	July	June	May	April	Mar.
Percentage of who are expecting better Enterprise situation										
Palestinian Territory	-	27.5	32.0	33.0	28.0	30.3	32.5	32.8	-	-
West Bank	26.5	27.3	30.7	29.8	21.6	26.3	29.6	29.4	36.0	35.4
Gaza Strip	-	28.9	39.2	46.8	58.9	53.2	54.3	46.9	-	-
Percentage of who are expecting higher employment level										
Palestinian Territory	-	12.0	10.0	16.1	15.6	10.1	11.9	15.2	-	-
West Bank	11.2	9.7	6.1	10.3	8.5	3.7	6.2	8.0	10.3	10.5
Gaza Strip	-	28.9	31.4	40.3	50.0	46.8	54.3	45.4	-	-
Percentage of who are expecting higher sales volume										
Palestinian Territory	-	27.5	30.9	33.9	28.6	28.7	32.0	33.2	-	-
West Bank	28.1	27.3	29.4	30.9	22.3	24.5	29.0	29.9	38.9	37.1
Gaza Strip	-	28.9	39.2	46.8	58.9	53.2	54.3	46.9	-	-

Table 9: Expectations of Owners/ Managers of the Active Industrial Enterprises for the Six Months that Follow the Reference Month Compared to the Reference Month (December, 2008) for the Main Indicators by Region

	Reference	e Month	1							
Indicator	2008									
maioatoi	كانون أول Dec.	تشرین ثان <i>ي</i> Nov.	تشرين أول Oct.	Sept.	Aug.	July	June	May	April	Mar.
Percentage of who are expecting better Enterprise situation										
Palestinian Territory	-	44.9	41.2	38.8	39.9	34.5	35.7	41.6	-	-
West Bank	50.2	44.6	39.3	35.0	35.7	30.4	32.9	38.5	49.4	57.2
Gaza Strip	-	47.4	51.0	54.8	60.7	58.7	57.1	54.7	-	-
Percentage of who are expecting higher employment level										
Palestinian Territory	-	20.9	17.4	21.6	19.2	15.1	15.4	22.3	-	-
West Bank	18.9	18.0	12.7	14.8	12.9	8.5	9.7	14.8	15.8	22.9
Gaza Strip	-	42.1	43.2	50.0	50.0	54.4	57.1	53.1	-	-
Percentage of who are expecting higher sales volume										
Palestinian Territory	-	45.6	41.1	42.5	40.9	35.1	36.6	43.9	-	-
West Bank	52.7	45.3	39.3	39.5	36.8	31.1	34.1	41.3	53.8	59.8
Gaza Strip	-	47.4	51.0	54.8	60.7	58.7	55.9	54.7	-	-

Table 10: Expectations of Owners/ Managers of the Active Industrial Enterprises about Better Expectations for their Enterprises for the Month that Follows the Reference Month (December, 2008) Compared to the Reference Month by Region

Indicator	Gaza Strip	West Bank	Palestinian Territory	
Enterprise performance in general	1	24.7	-	
Employees productivity	-	19.6	-	
Obtaining needed raw materials and inputs	-	7.7	-	
Reaching the employees for their work place	-	6.6	-	
Regularity of work	-	9.7	-	
Transporting finished goods to market	-	9.7	-	
Financial situations	-	15.8	-	
Banks credits & facilities	-	5.8	-	

Table 11: Expectations of Owners/ Managers of the Active Industrial Enterprises about Better Expectations for their Enterprises for the Six Months that Follow the Reference Month (December, 2008) Compared to the Reference Month for the Main Indicators by Region

Indicator	Gaza Strip	West Bank	Palestinian Territory	
Enterprise performance in general	-	48.1	-	
Employees productivity	-	34.7	-	
Obtaining needed raw materials and inputs	-	12.3	-	
Reaching the employees for their work place	-	8.1	-	
Regularity of work	-	16.6	-	
Transporting finished goods to market	-	15.9	-	
Financial situations	-	33.6	-	
Banks credits & facilities	-	9.7	-	

Table 12: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Opinions of Main Indicators for the Month that Follows the Reference Month (December, 2008) Compared to the Reference Month in the West Bank

Problem	Total	Much Worse	Somewhat Worse	/ About the Same/ Unchanged	Somewhat Better	Much Better
Enterprise performance in general	100	2.7	26.9	45.7	23.5	1.2
Production situation	100	3.5	33.5	36.5	24.6	1.9
Volume of sales	100	3.1	33.8	35.0	26.2	1.9
Employees productivity	100	2.3	21.5	56.6	17.7	1.9
Obtaining needed raw materials and inputs	100	0.4	8.5	83.4	7.3	0.4
Reaching the employees for their work place	100	0.4	4.2	88.8	6.2	0.4
Regularity of work	100	0.8	10.4	79.1	9.3	0.4
Level of employment	100	0.8	11.6	76.4	10.8	0.4
Transporting finished goods to market	100	0.8	14.3	75.2	9.3	0.4
Financial situations	100	2.3	29.6	52.3	15.0	0.8
Banks credits & facilities	100	0.8	5.8	87.6	5.4	0.4

Table 13: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Opinions of Main Indicators During the Next Six Months Compared to Reference Month (December, 2008) in the West Bank

Problem	Total	Much Worse	Somewhat Worse	About the Same/	Somewhat Better	Much Better
Enterprise performance in general	100	1.2	16.2	Unchanged 34.5	44.6	3.5
Production situation	100	1.2	20.1	28.5	46.7	3.5
Volume of sales	100	1.2	20.2	25.9	49.6	3.1
Employees productivity	100	0.8	12.7	51.8	32.0	2.7
Obtaining needed raw materials and inputs	100	0.0	5.4	82.3	10.0	2.3
Reaching the employees for their work place	100	0.0	1.9	90.0	6.2	1.9
Regularity of work	100	0.0	6.2	77.2	14.7	1.9
Level of employment	100	0.4	9.7	71.0	16.9	2.0
Transporting finished goods to market	100	0.4	10.1	73.6	14.0	1.9
Financial situations	100	1.2	17.0	48.2	30.9	2.7
Banks credits & facilities	100	0.4	3.1	86.8	9.3	0.4

Table 14: Percentage Distribution of Owners/Managers of the Industrial Enterprises Opinion About the Factors Affecting Production Cost During the Fourth Quarter 2008 by Region

		Opinion				
Factors		No effect	Relatively weak effect	Weak effect	Relatively large effect	Large effect
	Palestinian Territory	-	-	-	-	-
Foreign competition	West bank	39.3	4.6	11.9	20.4	23.8
	Gaza strip	-	-	-	-	-
	Palestinian Territory	-	-	-	-	-
Informal Sector	West bank	34.3	4.2	19.6	26.5	15.4
	Gaza strip	-	-	-	-	-
	Palestinian Territory	-	-	-	-	-
Local Competition	West bank	12.7	1.5	9.6	33.5	42.7
·	Gaza strip	-	-	-	-	-
	Palestinian Territory	-	-	-	-	-
Transport cost	West bank	8.8	4.6	8.1	48.1	30.4
	Gaza strip	-	-	-	-	-
	Palestinian Territory	-	-	-	-	-
Political situation	West bank	6.5		3.1	30.8	59.6
	Gaza strip	-	-	-	-	-
	Palestinian Territory	-	-	-	-	-
Costs of raw materials and inputs	West bank	5.4	2.3	10.4	25.4	56.5
απα πιραιδ	Gaza strip	-	-	-	-	-

Table 15: Percentage Distribution of the Frequency of Loans Requested From the Banks According to the Owners/Managers of the Industrial Enterprises Opinion During the Fourth Quarter 2008 by Region

Frequency	Gaza Strip	West Bank	Palestinian Territory	
No loan request	-	95.8	-	
Once	-	3.8	-	
2-5	-	0.4	-	5-2
Total	-	100	-	

Table 16: Percentage Distribution of Owners/ Managers of the Industrial Enterprises According to Their Views About the Export Obstacles

During the Fourth Quarter 2008 by Region

Problems	Region	Not applicable	l don't know	Large difficulty	Medium difficulty	Small difficulty	No difficulty
	Palestinian Territory	-	-	-	-	-	-
Commitment to international market	West bank	0.9	0.0	3.5	0.9	23.9	70.8
requirements	Gaza strip	-	-	-	-	-	-
Commitment to	Palestinian Territory	-	-	-	-	-	-
export market packaging	West bank	2.6	0.0	0.9	0.9	25.7	69.9
requirements	Gaza strip	-	-	-	-	-	-
	Palestinian Territory	-	-	-	-	-	-
Price competition in	West bank	0.9	0.0	10.6	6.2	48.7	33.6
the export market	Gaza strip	-	-	-	-	-	-
	Palestinian Territory	-	-	-	-	-	-
Compliance to quantity demanded	West bank	0.9	0.0	2.7	5.3	28.3	62.8
and delivery time	Gaza strip	-	-	-	-	-	-
	Palestinian Territory	-	-	-	-	-	-
Export financing	West bank	1.7	1.8	4.4	1.8	37.2	53.1
	Gaza strip	-	-	-	-	-	-
	Palestinian Territory	-	-	-	-	-	-
Marketing ability	West bank	4.4	1.8	2.7	7.1	39.8	44.2
	Gaza strip	-	-	-	-	-	-
	Palestinian Territory	-	-	-	-	-	-
Regular achievement of raw materials	West bank	0.0	0.9	6.2	8.0	38.9	46.0
or raw materials	Gaza strip	-	-	-	-	-	-

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Table 16 (Cont): Percentage Distribution of Owners/ Managers of the Industrial Enterprises According to Their Views About the Export Obstacles During the Fourth Quarter 2008 by Region

Problems	Region	Not applicable	l don't know	Large difficulty	Medium difficulty	Small difficulty	No difficulty	
Regular achievement	Palestinian Territory West bank	0.9	0.9	6.2	- 16.8	- 44.2	31.0	
of export	Gaza strip	- 0.9	-	-	-	-	-	
	Palestinian Territory	-	-	-	-	-	-	
Regular achievement of employee	West bank	0.0	0.0	0.9	3.5	19.5	76.1	
. ,	Gaza strip	-	-	-	-	-	-	
	Palestinian Territory	-	-	-	-	-	-	
Palestinian export regulation and license	West bank	0.8	0.9	2.7	7.1	20.4	68.1	
	Gaza strip	-	-	-	-	-	-	
	Palestinian Territory	-	-	-	-	-	-	
Information access to the foreign market	West bank	4.4	0.9	1.8	8.0	40.7	44.2	
the loreign market	Gaza strip	-	-	-	-	-	-	
	Palestinian Territory	-	-	-	-	-	-	
Traveling problems imposed on entering	West bank	1.8	0.0	3.5	20.4	35.4	38.9	
foreign markets	Gaza strip	-	-	-	-	-	-	
	Palestinian Territory	-	-	-	-	-	-	
Import regulation in	West bank	1.8	0.9	3.5	17.7	46.9	29.2	
the foreign market	Gaza strip	-	-	-	-	-	-	
	Palestinian Territory	-	-	-	-	-	-	
Costumer payment guarantee	West bank	0.9	0.0	15.9	12.4	23.0	47.8	
gaa. a. 1100	Gaza strip							

2008 :17
Table 17: Percentage of Mechanism of Finding Customers in the Export Market During the Fourth Quarter 2008 by Region

Approaching Customers	Gaza Strip	West Bank	Palestinian Territory	
Market researches	-	53.0	-	
Information gathered from commerce chamber industrial union etc	-	27.8	-	
Participate in international exhibitions and organized business missions	-	38.3	-	
Self-organized visits to the export market	-	50.9	-	
Personal relationships and contacts	-	91.3	-	
Through internet	-	28.7	-	
Customer self initiative	-	70.4	-	

(-) No Data Available (-)

2008 :18

Table 18: Percentage of Distribution and Marketing Channels of Export Products to Israel Markets and Other Markets During the Fourth Quarter 2008 by Region

	Region ar	nd Market								
Achievement channel	Gaza Strip		West Bank		Palestinian Territory					
	Other market	Israeli market	Other market	Israeli market	Other market	Israeli market				
Direct sales to the customer	-	-	22.4	78.6	-	-				
Through Enterprise agency in this market	-	-	10.3	1.8	-	-				
Through palestinian agency	-	-	7.5	10.7	-	-				
Through Israeli agency as a local seller or exporter	-	-	3.8	10.7	-	-				
Through the row material provider company (reproduce)	-	-	1.9	10.7	-	-	()		
No exports reported to this market	-	-	2.9	1.8	-	-				
Other	-	-	29.5	0.0	-	-				