Palestinian National Authority
Palestinian Central Bureau of Statistics

Survey on the Perceptions of the Owners/Managers of the Industrial Establishments Toward the Economic Conditions, March 2006

The press conference of the survey results

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Survey on the Perceptions of the Owners/Managers of the Industrial Establishments Toward the Economic Conditions, March 2006

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Press Release
On the Main Findings of the Survey on the Perception of the Owners/Managers of the Industrial Establishments Towards the Economic Conditions, March 2006

Pessimism in the opinion of improving establishments' conditions during short-term and mid-term expectations

Industrial Activity is one of the bases of the economy, since the preliminary estimates for the Gross Domestic Product 2005 indicates that the industrial activity comprises a share of 12.7% of the Gross Domestic Product at constant prices, while its share was 15.7% before the outbreak of Al-Aqsa Intifada. This survey conducted to give an overview on the perception of the owners/managers of the Industrial establishments about the economic conditions. Data collection took place during the period 2-22/4/2005 on a sample composed of 269 establishments, of which 204 in Remaining West Bank and 65 in Gaza Strip. Large Industrial Establishments were choosen, which comprise 70% of the total industrial output.

Overall trend: Pessimism in the perception of the owners/managers of the industrial establishments in the short-term and mid-term expectations towards the economic conditions comparing to January 2005

Levels of optimism in general declined continuously in different indicators during March 2006 compared with January 2005. The percentage of whom are expecting improvement on the establishments situation declined by 45.8% during March 2006 compared with 21.4% during February (Base month: January 2005), in addition to that the percentage of whom are expecting higher employment level declined by 71.7% compared with 52.3% for the same months. At the same time, declining were reported on the perceptions of the managers who expect higher volumes of sales during March 2006 compared with January 2005 as this percentage declined by 63.6%, compared with a decreasing in the perception by 43.0% during February 2006.

There were differences on the geographic regions, as the percentage of owner expecting improvements on the situations declined by 50.9% in Remaining West Bank during March 2006 compared with January 2005, while it was decrease by 36.0% in Gaza Strip during the same period. Meanwhile, the percentage of owners who expected higher level of employment decreased by 84.3% in Remaining West Bank compared with a decrease by 45.6% in Gaza Strip, the percentage of owners who expected higher volume of sales decreased by 46.3% in Remaining West Bank compared with a decline by 96.7% in Gaza Strip for the same period.

In addition to that, the overall trend for the pessimistic expectations for the coming six months in Remaining West Bank and Gaza Strip reported a significant differences at the level of geographic regions, as the perception of the owners who are expecting improvements on their establishments decreased by 53.1% during March 2006 compared with 44.6% during February 2006 and the percentage of owners expecting higher level of employments decreased by 76.4% compared with 60.7% for the same months. At the same time, the percentage of owners expecting increases in the volume of sales decreased during the next six months by 61.6% during March 2006 compared with a decline by 57.8% during February 2006.

The above indicators indicate a general decline in the optimistic levels on the expectation of having positive improvements on the establishments situations in Remaining West Bank and in Gaza Strip according to the perceptions of the mangers of those establishments compared with their expectations on the beginning of the year 2005.

The Current Situation: Gaza Strip opinions are more optimistic than Remaining West Bank

As for the expectations in the short run for March 2006, 25.3% of the owners/managers of the industrial establishments expect a better situation for their establishments (22.6% in Remaining West Bank and 32.0% in Gaza Strip), against 37.9% expected a worse situation (32.8% in Remaining West Bank and 50.3% in Gaza Strip), while 36.8% expected no changes (44.6% in Remaining West Bank and 17.7% in Gaza Strip).

The main findings of the survey regarding the level of employment were less optimatic, as 10.6% expected increase in employment level (5.2% in Remaining West Bank and 23.3 % in Gaza Strip), while 15.9% expected a decline (5.1% in Remaining West Bank, 41.5% in Gaza Strip), and 73.5% expected the same level (89.7% in Remaining West Bank and 35.2% in Gaza Strip).

Regarding the sales volume, 16.6% of the owners/managers of the industrial establishments in Remaining West Bank and Gaza Strip expect higher sales volume (22.5% in Remaining West Bank and 2.0% in Gaza Strip), and 36.5% expect lower sales volume (33.7% in Remaining West Bank and 43.7 % in Gaza Strip).

Mid-Term Expectations shows 40.5% of the owners/ mangers in Gaza Strip expect better situation for their establishments compared with 34.4% in Remaining West Bank

As for the expectation on the mid term (the next six months), 40.5% of the owners/managers of the industrial establishments in Gaza Strip expect a better situation for their establishment compared with March 2006, against 34.4% in Remaining West Bank. Meanwhile, 24.0% expected a worse situation in Remaining West Bank while it was 41.1% in Gaza Strip, 41.6% and 18.4% expected no changes in Remaining West Bank and Gaza Strip consequently.

The expectations of the owners/managers of the industrial establishments in Gaza Strip were optimistic compared with Remaining west bank opinions as 31.5% expected increase in employment level, while 29.5% expected decreasing in the level of employment, and 39.0% expected the same level. In Remaining West Bank, owners/ managers were less optimistic as 6.8% expected increasing the employment level and 89.9% expected the same level, and 3.3% expected decreasing level of employment.

Data reveal that 29.8% of the owners/managers of the industrial establishments reported that the volume of sales will increase in the coming six months (32.5% in Remaining West Bank, and 23.3% in Gaza Strip), while 27.1% of them expect a decline in the volume of their sales (24.3% in Remaining West Bank and 34.2% in Gaza Strip).

Summary

First: On the overall trend:

- The percentage of whom is expecting improvements on the establishment's situation declined by 45.8% during March 2006 compared with 21.4% during February 2006 (Base month is January 2005).
- The percentage of whom is expecting higher level of employment declined by 71.7% during March 2006 compared with an declining by 52.3% during February 2006 (Base month is January 2005).
- Decreasing were reported on the perceptions of the managers whom expecting higher volumes of sales as it was declined by 63.6% during March 2006 compared with a decline by 43.0% during February 2006.

Second: The expectations of the owners/ mangers of the industrial establishments were optimistic on the Mid-term period compared to the Short -term expectations, which can appear from the following:

- As for the establishment situation, 36.2% of the owners/ mangers of the industrial establishments expect better situation during the next six month while this percentage was 25.3% for the next month expectations.
- 29.8% of the owners were optimistic in their expectations about the volumes of the sales for the mid-term expectation, meanwhile this percent was 16.6% for the next month.
- 14.1% of the owners were optimistic in their expectations about increasing the level of employment for the mid-term expectation, meanwhile this percent was 10.6% for the next month.

Third: The mid-term expectations of the owners/ mangers of the industrial establishments were more optimistic for Gaza Strip compared to the expectations of the owners in Remaining West Bank, which can appear from the following:

- 40.5% of the owners were optimistic in their mid-term expectations for the establishment situation in Gaza Strip; meanwhile this percent was 34.4% in Remaining West Bank.
- 23.3% expect increases in the volume of sales over the mid-term expectation in Gaza Strip compared with 32.5% in Remaining West Bank.
- 31.5% of the owners were optimistic in their expectations about increasing the level of employment in Gaza Strip; meanwhile this percent was 6.8% in Remaining West Bank.

Fourth: The expectations of the owners/ mangers of the industrial establishments on the expected sales level stability or decline were different in Gaza Strip compared to the expectations of the owners in Remaining West Bank, which can appear from the following:

- 65.9% of the owners in Gaza Strip reported that the political and security situations and the check points are the main reasons affecting the level of sales, while it was 23.4% in Remaining West Bank.
- 51.2% of the owners/ managers of the industrial establishments in Remaining West Bank reported that the declining in the purchasing power as the main reason affecting the level of sales, while it was 21.1% in Gaza strip.
- 19.9% of the owners/ managers of the industrial establishments in Remaining West Bank reported that the Obstacles in marketing as the main reason affecting the level of sales while it was 4.8% in Gaza strip.
- 8.2% of the owners/ mangers of the industrial establishments in Gaza strip reported that the difficulties in obtaining needed row materials or inputs as the main reason affecting the sales level without any opinions reported that in Remaining West Bank.

جدول 1: توقعات أصحاب/مدراء المنشآت الصناعية حول أهم المؤشرات في باقي الضفة الغربية وقطاع غزة

Table 1: Expectations of Owners/ Managers of the Industrial Establishments about the Main Indicators in Remaining West Bank and Gaza Strip

Indicator	* March 2006 آذار %		* February 2006 شباط %		* January 2006 كانون ثاني %		* December 2005 كانون أول %		*January 2005 كانون ثاني %		المؤشر
	الستة شهور القادمة Next six Months	نيسان April 2006	الستة شهور القادمة Next six Months	آذار March 2006	الستة شهور القادمة Next six Months	شباط February 2006	الستة شهور القادمة Next six Months	كانون ثاني January 2006	الستة شهور القادمة Next six Months	شباط February 2005	
Percentage of who are expecting better Establishment situation	36.2	25.3	42.8	36.7	59.0	26.7	54.9	29.0	77.2	46.7	نسبة المتفائلين بتحسن وضع المنشأة
Percentage of who are expecting higher employment level	14.1	10.6	23.5	17.9	31.8	13.7	50.6	37.8	59.8	37.5	نسبة المتفائلين بارتفاع مستوى التشغيل
Percentage of who are expecting higher sales volume	29.8	16.6	32.8	26.0	60.3	27.5	61.2	45.7	77.7	45.6	نسبة المتفائلين بارتفاع حجم المبيعات

*Data collection for January took place during 4/2/2005-6/3/2005.

* نفذ العمل الميداني لدورة شهر كانون ثاني خلال الفترة 2005/2/4-2005/3/6.

*Data collection for December took place during 2-22/1/2006.

* نفذ العمل الميداني لدورة شهر كانون أول خلال الفترة 2-2006/1/22.

*Data collection for January took place during 2-22/2/2006.

* نفذ العمل الميداني لدورة شهر كانون ثاني خلال الفترة 2-2006/2/22.

*Data collection for February took place during 2-22/3/2006.

* نفذ العمل الميداني لدورة شهر شباط خلال الفترة 2-2006/3/22.

*Data collection for March took place during 2-22/4/2006.

* نفذ العمل الميداني لدورة شهر آذار خلال الفترة 2-2006/4/22.

جدول 2: توقعات أصحاب/مدراء المنشآت الصناعية حول أهم المؤشرات في باقي الضفة الغربية

Table 2: Expectations of Owners/ Managers of the Industrial Establishments about the Main Indicators in Remaining West Bank

Indicator	* March 2006 آذار %		* February 2006 شباط %		* January 2006 كانون ثاني %		* December 2005 كانون أول %		*January 2005 كانون ثاني %		المؤشر
	الستة شهور القادمة Next six Months	نيسان April 2006	الستة شهور القادمة Next six Months	آذار March 2006	الستة شهور القادمة Next six Months	شباط February 2006	الستة شهور القادمة Next six Months	كانون ثاني January 2006	الستة شهور القادمة Next six Months	شباط February 2005	
Percentage of who are expecting better Establishment situation	34.4	22.6	34.5	32.2	48.3	24.9	41.7	25.3	74.5	46.0	نسبة المتفائلين بتحسن وضع المنشأة
Percentage of who are expecting higher employment level	6.8	5.3	17.9	14.3	6.0	5.4	13.1	9.5	42.7	33.8	نسبة المتفائلين بارتفاع مستوى التشغيل
Percentage of who are expecting higher sales volume	32.5	22.5	31.1	26.3	50.4	27.3	44.9	34.7	73.0	41.9	نسبة المتفائلين بارتفاع حجم المبيعات

*Data collection for January took place during 4/2/2005-6/3/2005.
* نفذ العمل الميداني لدورة شهر كانون ثاني خلال الفترة 2005/2/4-2005/3/6.

*Data collection for December took place during 2-22/1/2006.
* نفذ العمل الميداني لدورة شهر كانون أول خلال الفترة 2-2006/1/22.

*Data collection for January took place during 2-22/2/2006.
* نفذ العمل الميداني لدورة شهر كانون ثاني خلال الفترة 2-2006/2/22.

*Data collection for February took place during 2-22/3/2006.
* نفذ العمل الميداني لدورة شهر شباط خلال الفترة 2-2006/3/22.

*Data collection for March took place during 2-22/4/2006.
* نفذ العمل الميداني لدورة شهر آذار خلال الفترة 2-2006/4/22.

جدول3: توقعات أصحاب/مدراء المنشآت الصناعية حول أهم المؤشرات في قطاع غزة

Table 3: Expectations of Owners/ Managers of the Industrial Establishments about the Main Indicators in Gaza Strip

Indicator	* March 2006 آذار %		* February 2006 شباط %		* January 2006 كانون ثاني %		* December 2005 كانون أول %		*January 2005 كانون ثاني %		المؤشر
	الستة شهور القادمة Next six Months	نيسان April 2006	الستة شهور القادمة Next six Months	آذار March 2006	الستة شهور القادمة Next six Months	شباط February 2006	الستة شهور القادمة Next six Months	كانون ثاني January 2006	الستة شهور القادمة Next six Months	شباط February 2005	
Percentage of who are expecting better Establishment situation	40.4	32.0	71.7	52.5	81.4	30.4	62.7	31.2	88.9	50.0	نسبة المتفائلين بتحسن وضع المنشأة
Percentage of who are expecting higher employment level	31.5	23.3	43.3	30.0	86.3	31.2	72.4	54.8	88.9	42.8	نسبة المتفائلين بارتفاع مستوى التشغيل
Percentage of who are expecting higher sales volume	23.3	2.0	38.8	25.1	81.3	27.9	70.8	52.1	97.2	61.1	نسبة المتفائلين بارتفاع حجم المبيعات

*Data collection for January took place during 4/2/2005-6/3/2005.

*Data collection for November took place during 2-23/12/2005.

*Data collection for December took place during 2-22/1/2006.

*Data collection for January took place during 2-22/2/2006.

*Data collection for February took place during 2-22/3/2006.

* نفذ العمل الميداني لدورة شهر كانون ثاني خلال الفترة 2005/2/4-2005/3/6.

* نفذ العمل الميداني لدورة شهر كانون أول خلال الفترة 2-2006/1/22.

* نفذ العمل الميداني لدورة شهر كانون ثاني خلال الفترة 2-2006/2/22.

* نفذ العمل الميداني لدورة شهر شباط خلال الفترة 2-2006/3/22.

* نفذ العمل الميداني لدورة شهر آذار خلال الفترة 2-2006/4/22.

جدول 4: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حول أداء المنشآت من حيث الإنتاج خلال شهر آذار 2006 بالمقارنة مع شهر شباط 2006 حسب المنطقة

Table4: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Opinions about Establishments Production During March 2006 Compared with February 2006 by Region

Attitude	قطاع غزة Gaza Strip %	باقي الضفة الغربية Remaining West Bank %	باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip %	الاتجاه
A lot better	1.3	1.5	1.4	أفضل بكثير
Somewhat better	2.4	22.8	16.9	أفضل إلى حد ما
About the same/ Unchanged	27.1	36.1	33.5	نفس الشيء/ لم يطرأ تغير يذكر
Somewhat worse	66.7	35.3	44.4	أسوأ إلى حد ما
A lot worse	2.5	4.3	3.8	أسوأ بكثير
Total	**100**	**100**	**100**	**المجموع**

جدول 5: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حسب توقعاتهم بشأن وضع إنتاج المنشآت خلال شهر نيسان 2006 والشهور الستة القادمة حسب المنطقة

Table 5: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Expectation about Establishments Production in April 2006 and Next Six Months by Region

Attitude	Time Period and Region المنطقة والفترة الزمنية						الاتجاه
	قطاع غزة Gaza Strip		باقي الضفة الغربية Remaining West Bank		باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip		
	خلال الشهور الستة القادمة Next Six Months %	خلال شهر نيسان 2006 April %	خلال الشهور الستة القادمة Next Six Months %	خلال شهر نيسان 2006 April %	خلال الشهور الستة القادمة Next Six Months %	خلال شهر نيسان 2006 April %	
A lot better	0.0	0.0	1.5	0.0	1.1	0.0	أفضل بكثير
Somewhat better	40.5	32.0	32.9	22.6	35.1	25.3	أفضل إلى حد ما
About the same/ Unchanged	18.4	17.7	41.6	44.6	34.9	36.8	تقريبا نفس الشيء
Somewhat worse	39.0	49.0	23.0	31.8	27.6	36.8	أسوء إلى حد ما
A lot worse	2.1	1.3	1.0	1.0	1.3	1.1	أسوء بكثير
Total	**100**	**100**	**100**	**100**	**100**	**100**	**المجموع**

جدول 6: توزيع آراء أصحاب/مدراء المنشآت الصناعية حول المشاكل التي واجهت المنشآت خلال شهري آذار ونيسان2006 لباقي الضفة الغربية وقطاع غزة

Table 6: Distribution of Owners/Managers of the Industrial Establishments According to their Views about the Problems Faced the Establishment During March and April 2006 in Remaining West Bank and Gaza Strip

Problem	Time period and Opinion الوصف والفترة الزمنية										المشكلة
	أسوء بكثير A lot worse		أسوء الى حد ما Somewhat worse		تقريبا نفس الشيء/ لم يطرأ تغيير يذكر About the same/ Unchanged		افضل الى حد ما Somewhat better		افضل بكثير A lot better		
	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	
Business did not suffer	0.8	0.8	13.1	28.3	78.5	65.1	7.6	5.8	0.0	0.0	أداء المؤسسة بشكل عام
Difficulties in obtaining needed raw materials or inputs	0.9	0.8	14.0	29.9	82.4	66.3	2.7	3.0	0.0	0.0	الحصول على المواد الأولية اللازمة ومدخلات الإنتاج
Problems of employees reaching place of work	0.2	0.2	2.3	2.1	81.2	68.9	10.5	22.8	5.9	5.9	وصول العاملين إلى مكان العمل
Unable to open/operate/work	0.2	0.2	1.6	1.5	82.8	69.7	9.7	22.9	5.7	5.7	تمكن المنشأة من فتح باب/تشغيل/العمل بشكل منتظم.
Difficulties in transporting finished goods to market	1.8	1.7	16.0	21.6	75.3	69.2	6.7	7.3	0.2	0.2	صعوبات في شحن المنتجات الجاهزة للسوق
Financial problems or unable to obtain bank loans	1.7	1.7	23.6	26.3	71.4	70.4	3.3	1.6	0.0	0.0	الأوضاع المالية الخاصة، والتسهيلات من البنوك
Other	0.0	0.0	0.0	0.0	100.0	100.0	0.0	0.0	0.0	0.0	أخرى

جدول 7: توزيع آراء أصحاب/مدراء المنشآت الصناعية حول المشاكل التي واجهت المنشآت خلال شهريِ آذار ونيسان2006 لباقي الضفة الغربية

Table 7: Distribution of Owners/Managers of the Industrial Establishments According to their Views about the Problems Faced the Establishment During March and April 2006 in Remaining West Bank

Problem	Time period and Opinion الوصف والفترة الزمنية										المشكلة
	أسوء بكثير A lot worse		أسوء الى حد ما Somewhat worse		تقريبا نفس الشيء/ لم يطرأ تغيير يذكر About the same/ Unchanged		افضل الى حد ما Somewhat better		افضل بكثير A lot better		
	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	
Business did not suffer	0.6	0.6	11.4	11.7	79.4	80.0	8.6	7.6	0.0	0.0	أداء المؤسسة بشكل عام
Difficulties in obtaining needed raw materials or inputs	0.7	0.6	8.8	12.1	88.7	85.4	1.8	1.9	0.0	0.0	الحصول على المواد الأولية اللازمة ومدخلات الإنتاج
Problems of employees reaching place of work	0.2	0.2	1.6	1.9	96.1	96.1	1.0	0.7	1.1	1.1	وصول العاملين إلى مكان العمل
Unable to open/operate/work	0.2	0.2	0.4	1.0	96.7	96.8	1.5	0.8	1.2	1.2	تمكن المنشاة من فتح باب/تشغيل/العمل بشكل منتظم.
Difficulties in transporting finished goods to market	2.0	1.9	6.9	7.7	90.8	90.4	0.3	0.0	0.0	0.0	صعوبات في شحن المنتجات الجاهزة للسوق
Financial problems or unable to obtain bank loans	1.9	1.9	10.0	10.9	85.4	85.4	2.7	1.8	0.0	0.0	الأوضاع المالية الخاصة، والتسهيلات من البنوك
Other	0.0	0.0	0.0	0.0	100.0	100.0	0.0	0.0	0.0	0.0	أخرى

جدول 8: توزيع آراء أصحاب/مدراء المنشآت الصناعية حول المشاكل التي واجهت المنشآت خلال شهري آذار ونيسان 2006 في قطاع غزة

Table 8: Distribution of Owners/Managers of the Industrial Establishments According to their Views about the Problems Faced the Establishment During March And April 2006 in Gaza Strip

Problem	Time period and Opinion الوصف والفترة الزمنية										المشكلة
	أسوء بكثير A lot worse		أسوء الى حد ما Somewhat worse		تقريبا نفس الشيء/ لم يطرأ تغيير يذكر About the same/ Unchanged		افضل الى حد ما Somewhat better		افضل بكثير A lot better		
	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	خلال شهر نيسان 2006 April %	خلال شهر آذار 2006 March %	
Business did not suffer	1.3	1.3	17.2	69.0	76.5	28.4	5.0	1.3	0.0	0.0	أداء المؤسسة بشكل عام
Difficulties in obtaining needed raw materials or inputs	1.3	1.3	26.6	73.5	67.2	19.3	5.0	5.8	0.0	0.0	الحصول على المواد الأولية اللازمة ومدخلات الإنتاج
Problems of employees reaching place of work	0.0	0.0	4.0	2.7	44.6	2.5	33.8	77.2	17.6	17.6	وصول العاملين إلى مكان العمل
Unable to open/operate/work	0.0	0.0	4.7	2.7	48.6	3.2	29.8	77.2	16.9	16.9	تمكن المنشاة من فتح باب/تشغيل/العمل بشكل منتظم.
Difficulties in transporting finished goods to market	1.3	1.3	38.2	55.6	37.1	17.2	22.6	25.1	0.8	0.8	صعوبات في شحن المنتجات الجاهزة للسوق
Financial problems or unable to obtain bank loans	1.3	1.3	57.0	63.9	37.0	33.7	4.7	1.1	0.0	0.0	الأوضاع المالية الخاصة، والتسهيلات من البنوك
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	أخرى

جدول 9: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حسب توقعاتهم بشأن مستوى التشغيل في المنشآت في المستقبل حسب المنطقة

Table 9: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Expectation about Level of Employment in the Establishments in the Future by Region

Level of employment	Time Period and Region المنطقة والفترة الزمنية: قطاع غزة Gaza Strip		باقي الضفة الغربية Remaining West Bank		باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip		مستوى التشغيل
	الستة شهور القادمة Next Six Months %	خلال شهر نيسان 2006 April %	الستة شهور القادمة Next Six Months %	خلال شهر نيسان 2006 April %	الستة شهور القادمة Next Six Months %	خلال شهر نيسان 2006 April %	
Significantly higher	0.0	0.0	0.1	0.1	0.1	0.1	أعلى بكثير
Somewhat higher	31.5	23.3	6.7	5.1	14.0	10.5	أعلى إلى حد ما
About the same	39.0	35.2	89.9	89.7	74.9	73.5	تقريبا نفس المستوى
Somewhat less	27.4	40.2	3.3	5.1	10.4	15.5	أقل بعض الشيء
Significantly less	2.1	1.3	0.0	0.0	0.6	0.4	أقل بكثير
Total	**100**	**100**	**100**	**100**	**100**	**100**	**المجموع**

جدول 10: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حسب توقعاتهم حول حجم المبيعات للمنشآت في المستقبل حسب المنطقة

Table 10: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Expectation about Volume of Sales in the Establishments in the Future by Region

Value of sales	Time Period and Region المنطقة والفترة الزمنية: قطاع غزة Gaza Strip		باقي الضفة الغربية Remaining West Bank		باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip		قيمة المبيعات
	الستة شهور القادمة Next Six Months %	خلال شهر نيسان 2006 April %	الستة شهور القادمة Next Six Months %	خلال شهر نيسان 2006 April %	الستة شهور القادمة Next Six Months %	خلال شهر نيسان 2006 April %	
Significantly higher	0.0	0.0	0.5	0.1	0.3	0.1	أعلى بكثير
Somewhat higher	23.3	2.0	32.0	22.4	29.5	16.5	أعلى إلى حد ما
About the same	42.5	54.3	43.2	43.8	43.1	46.9	تقريبا نفس المستوى
Somewhat less	32.1	42.4	23.7	31.9	26.1	34.9	أقل بعض الشيء
Significantly less	2.1	1.3	0.6	1.8	1.0	1.6	أقل بكثير
Total	**100**	**100**	**100**	**100**	**100**	**100**	**المجموع**

جدول 11: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حسب توقعاتهم بشأن أسباب تراجع أو ثبات المستوى المتوقع للمبيعات حسب المنطقة

Table 11: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Expectation about the Expected Sales Level Stability or Decline by Region

Reason	قطاع غزة Gaza Strip %	باقي الضفة الغربية Remaining West Bank %	باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip %	السبب
Decrease in Demand	0.0	0.8	0.5	تراجع الطلب على منتجات المنشأة
Lack of credit/finance	0.0	0.0	0.0	نقص التمويل والقدرة على الاقتراض
Difficulties in Exporting Finished goods	0.0	1.3	0.9	صعوبات في التصدير
Difficulties in obtaining needed raw materials or inputs	8.2	0.0	2.8	صعوبات في وصول مستلزمات الإنتاج للمنشأة
Employees unable reaching place of work	0.0	0.0	0.0	عدم تمكن العاملين من الوصول إلى أماكن عملهم
Decline in the Consumer Purchasing Power	21.1	51.2	40.9	انخفاض القدرة الشرائية للمستهلكين
Obstacles in Marketing	4.8	19.9	14.7	صعوبة تسويق المنتجات
Competitive Goods	0.0	3.4	2.2	ظهور سلع منافسة
Other	65.9	23.4	38.0	أخرى
Total	**100**	**100**	**100**	**المجموع**