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## **Tables**

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**Table 1: Percentage of the Active Industrial Enterprises Witnessed Improvement in their Situation During the First Quarter 2011 Compared to the Fourth Quarter 2010 for the Main Indicators by Region**

Indicator	Region		
	Palestinian Territory	Gaza Strip	West Bank
Enterprise's performance in general	<b>15.6</b>	16.5	15.4
Production situation	<b>15.6</b>	15.5	15.7
Employees' productivity	<b>12.2</b>	14.4	11.6
Obtaining needed raw materials and inputs	<b>10.4</b>	20.6	7.5
Ability of employees to reach their work place	<b>5.7</b>	12.4	3.8
Regularity of work	<b>8.1</b>	11.3	7.2
Transporting finished goods to market	<b>8.6</b>	15.5	6.7
Financial situations	<b>11.8</b>	13.4	11.3
Banks' credits & facilities	<b>3.4</b>	3.1	3.5
Level of employment	<b>8.1</b>	12.4	7.0
Value of sales	<b>16.3</b>	15.5	16.5

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**Table 2: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Opinions of Main Indicators During the First Quarter 2011 Compared to the Fourth Quarter 2010 in the Palestinian Territory**

Indicator	Total	Not Applicable	Worse	/ About the Same/ Unchanged	Better	
Enterprise's performance in general	100	:	37.8	46.6	15.6	
Production situation	100	:	39.6	44.8	15.6	
Employees' productivity	100	:	22.0	65.8	12.2	
Obtaining needed raw materials and inputs	100	:	19.5	70.1	10.4	
Ability of employees to reach their work place	100	:	5.2	89.1	5.7	
Regularity of work	100	:	10.0	81.9	8.1	
Transporting finished goods to market	100	9.5	24.4	57.5	8.6	
Financial situations	100	:	44.3	43.9	11.8	
Banks' credits & facilities	100	68.5	4.8	23.3	3.4	
Level of employment	100	0.2	17.9	73.8	8.1	
Value of sales	100	:	43.9	39.8	16.3	

(:)Not. Applicable

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**Table 3: Percentage Distribution of Owners/Managers of the Active Industrial Enterprises According to the Reasons for the Decline in Sales Level by Region During the First Quarter 2011**

Reason	Gaza Strip	West Bank	Palestinian Territory	
Decrease in demand	13.6	10.7	11.3	
Difficulties in exporting finished goods	4.5	1.3	2.1	
Decline in consumer's purchasing power	38.6	32.7	34.0	
Obstacles related to Marketing of Products	2.3	5.3	4.6	( )
Competing products	25.0	12.0	14.9	
Reasons Related Seasonally	11.4	24.7	21.6	
Military check points/Israeli actions/ closures	4.6	3.3	3.6	/ /
Other	:	10.0	7.9	
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>	

(:) No Observations in the Sample

(:)

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**Table 4: Percentage Distribution of Owners/Managers of the Active Industrial Enterprises According to Their Opinions on the Existence of Competing Products During the First Quarter 2011 by Region**

Existence of competing products	Gaza Strip	West Bank	Palestinian Territory	
There is competition	99.0	88.1	90.5	
There is no competition	1.0	11.9	9.5	
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>	

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**Table 5: Percentage Distribution of the Owners\ Managers of the Active Industrial Enterprises According to their Opinions on the Type of Existing Competition During the First Quarter 2011 by Region**

Type of Competition	Gaza Strip	West Bank	Palestinian Territory	
Local	63.5	54.1	56.4	
Foreign	9.4	14.5	13.3	
Both	27.1	31.4	30.3	
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>	

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**Table 6: Expectations of Owners/ Managers of the Active Industrial Enterprises about anticipated Improvement of Main Indicators Related to their Enterprises for the Second Quarter 2011 Compared to the First Quarter 2011 by Region**

Indicator	Gaza Strip	West Bank	Palestinian Territory	
Enterprise's performance in general	46.4	60.9	57.7	
Production situation	44.3	61.2	57.5	
Volume of sales	47.4	61.4	58.4	
Employees' productivity	43.3	46.1	45.5	
Obtaining needed raw materials and inputs	40.2	28.8	31.3	
Ability of employees to reach their work place	20.6	22.0	21.7	
Regularity of work	32.0	33.6	33.3	
Level of employment	32.0	35.1	34.4	
Transporting finished goods to market	43.3	33.3	35.5	
Financial situations	48.5	52.5	51.6	
Banks' credits & facilities	6.2	12.2	10.9	

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**Table 7: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Expectations of Main Indicators for the Second Quarter 2011 Compared to the First Quarter 2011 in the Palestinian Territory**

Indicator	Total	Don't Know	Worse	/ About the Same/ Unchanged	Better
Enterprise's performance in general	100	1.8	16.7	23.8	57.7
Production situation	100	1.5	17.0	24.0	57.5
Volume of sales	100	1.7	17.0	22.9	58.4
Employees productivity	100	1.7	11.8	41.0	45.5
Obtaining needed raw materials and inputs	100	2.9	13.6	52.2	31.3
Ability of employees to reach their work place	100	1.1	6.8	70.4	21.7
Regularity of work	100	9.0	10.9	46.8	33.3
Level of employment	100	4.5	11.3	49.8	34.4
Transporting finished goods to market	100	12.3	13.1	39.1	35.5
Financial situations	100	7.6	17.9	22.9	51.6
Banks credits & facilities	100	67.1	3.4	18.6	10.9

**Table 8: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views About the Satisfaction Level on Services Provided by Governmental and Private Enterprises During the First Quarter 2011 by Region**

Kind of Service	Region	المجموع Total	Don't Know	Largely not- satisfied	Not- satisfied to some extent	Satisfied to some extent	Largely satisfied		
<b>Infrastructure and facilities</b>									
Electricity supply	Palestinian Territory	100	1.0	25.4	12.2	39.0	22.4		
	West bank	100	1.1	10.2	14.0	46.2	28.5		
	Gaza strip	100	0.0	79.4	6.2	13.4	1.0		
Water supply	Palestinian Territory	100	4.1	10.9	11.6	47.2	26.2		
	West bank	100	3.2	4.1	13.5	48.5	30.7		
	Gaza strip	100	7.1	35.1	5.2	42.3	10.3		
The quality of roads	Palestinian Territory	100	2.4	20.0	20.0	42.6	15.0		
	West bank	100	1.4	13.1	22.4	44.5	18.6		
	Gaza strip	100	6.2	44.3	11.3	36.1	2.1		
Transport and Communications	Palestinian Territory	100	5.3	9.1	13.8	50.3	21.5		
	West bank	100	3.8	4.1	15.1	51.7	25.3		
	Gaza strip	100	10.3	26.8	9.3	45.4	8.2		
Access to industrial areas	Palestinian Territory	100	34.4	4.8	11.7	34.9	14.2		
	West bank	100	23.2	4.4	14.1	40.9	17.4		
	Gaza strip	100	74.0	6.3	3.1	13.5	3.1		
<b>The judicial system and conflict resolution</b>									
Integrity of the police	Palestinian Territory	100	12.7	3.9	7.1	44.0	32.3		
	West bank	100	8.2	2.6	8.8	45.6	34.8		
	Gaza strip	100	28.9	8.2	1.1	38.1	23.7		
Effectiveness of the courts	Palestinian Territory	100	17.3	9.8	11.4	39.6	21.9		
	West bank	100	12.7	9.6	14.0	41.5	22.2		
	Gaza strip	100	34.0	10.3	2.1	33.0	20.6		

**Table 8 (Cont.): Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views About the Satisfaction Level on Services Provided by Governmental and Private Enterprises During the First Quarter 2011 by Region**

Kind of Service	Region	المجموع Total	Don't Know	Largely not- satisfied	Not- satisfied to some extent	Satisfied to some extent	Largely satisfied		
<b>Facilities</b>									
To obtain the necessary permits and licenses	Palestinian Territory	100	20.8	7.3	15.9	44.0	12.0		
	West bank	100	15.2	4.9	16.6	48.5	14.8		
	Gaza strip	100	41.2	15.5	13.4	27.8	2.1		
Providing information to enterprises	Palestinian Territory	100	60.5	6.1	15.9	15.9	1.6		
	West bank	100	55.0	5.0	19.0	19.0	2.0		
	Gaza strip	100	79.3	10.3	5.2	5.2	0.0		
Promotion of policies that serve the development of institutions	Palestinian Territory	100	58.2	6.1	16.6	16.6	2.5		
	West bank	100	53.4	4.1	19.8	19.5	3.2		
	Gaza strip	100	75.2	13.4	5.2	6.2	0.0		
<b>Laws and regulations</b>									
Tax rate	Palestinian Territory	100	10.2	20.2	25.6	38.8	5.2		
	West bank	100	8.4	12.8	29.1	43.3	6.4		
	Gaza strip	100	16.5	46.4	13.4	22.7	1.0		
Tax administration	Palestinian Territory	100	12.3	17.0	19.3	46.0	5.4		
	West bank	100	10.8	8.4	20.9	53.2	6.7		
	Gaza strip	100	17.6	47.4	13.4	20.6	1.0		
Licenses and permits	Palestinian Territory	100	5.9	15.2	16.6	51.2	11.1		
	West bank	100	3.9	7.8	17.7	58.1	12.5		
	Gaza strip	100	13.4	41.2	12.4	26.8	6.2		

**Table 8 (Cont.): Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views About the Satisfaction Level on Services Provided by Governmental and Private Enterprises During the First Quarter 2011 by Region**

Kind of Service	Region	المجموع Total	Don't Know	Largely not- satisfied	Not- satisfied to some extent	Satisfied to some extent	Largely satisfied		
Labor laws	Palestinian Territory	100	15.2	12.7	13.8	48.3	10.0		
	West bank	100	12.2	7.3	15.7	52.9	11.9		
	Gaza strip	100	25.8	32.0	7.1	32.0	3.1		
<b>Services</b>									
Telecommunications	Palestinian Territory	100	11.1	3.2	6.8	39.0	39.9		
	West bank	100	8.2	2.3	7.3	42.4	39.8		
	Gaza strip	100	21.6	6.2	5.2	26.8	40.2		
Internet Service	Palestinian Territory	100	44.3	5.2	6.6	28.9	15.0		
	West bank	100	39.1	4.4	7.0	33.8	15.7		
	Gaza strip	100	62.9	8.2	5.2	11.3	12.4		
Access to governmental consulting and training	Palestinian Territory	100	65.8	6.2	14.5	11.4	2.1		
	West bank	100	61.5	4.1	18.1	14.3	2.0		
	Gaza strip	100	81.4	13.4	2.1	1.0	2.1		
Access to information (industrial technology, markets, global conventions, financial grants, ..... etc)	Palestinian Territory	100	66.6	7.3	14.5	10.0	1.6		
	West bank	100	62.8	5.2	18.1	12.2	1.7		)
	Gaza strip	100	80.4	14.4	2.1	2.1	1.0		( .....)

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**Table 9: Percentage Distribution of the Frequency of Loans Requested From the Banks According to the Owners/Managers of the Active Industrial Enterprises During the First Quarter 2011 by Region**

Frequency	Gaza Strip	West Bank	Palestinian Territory	
No loan request	83.5	94.5	92.1	
Once	7.2	2.6	3.6	
2 or more	9.3	2.9	4.3	2
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>	

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**Table 10: Percentage Distribution of the Reasons for Refusal of Loans Requested From the Banks According to the Owners/ Managers Of the Active Industrial Enterprises During the First Quarter 2011 by Region**

Reason for Refusal	Gaza Strip	West Bank	Palestinian Territory	
Insufficient guarantees on the quality and quantity	:	100	75.0	
High business risk from the viewpoint of funding enterprise	100	:	25.0	
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>	

(:) No Observations in the Sample

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**Table 11: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views about Obstacles Related to Export Activities during the First Quarter 2011 by Region**

Problems	Region	المجموع Total	Not Applicable	Don't Know	There's a difficulty	No difficulty		
Commitment to international market requirements	Palestinian Territory	-	-	-	-	-		
	West bank	100	2.7	2.8	20.9	73.6		
	Gaza strip	-	-	-	-	-		
Price competition in the export market	Palestinian Territory	-	-	-	-	-		
	West bank	100	1.8	1.8	38.2	58.2		
	Gaza strip	-	-	-	-	-		
Compliance to quantity demanded and delivery time	Palestinian Territory	-	-	-	-	-		
	West bank	100	0.0	0.9	20.0	79.1		
	Gaza strip	-	-	-	-	-		
Marketing ability	Palestinian Territory	-	-	-	-	-		
	West bank	100	3.6	2.7	22.8	70.9		
	Gaza strip	-	-	-	-	-		
Regular delivery of raw materials	Palestinian Territory	-	-	-	-	-		
	West bank	100	0.9	0.9	35.5	62.7		
	Gaza strip	-	-	-	-	-		

(-) No Exports from Gaza Strip

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**Table 11 (Cont.): Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views About Obstacles Related to Export Activities During the First Quarter 2011 by Region**

Problems	Region	المجموع Total	Not Applicable	Don't Know	There's a difficulty	No difficulty		
Regular achievement of export	Palestinian Territory	-	-	-	-	-		
	West bank	100	0.0	3.6	39.1	57.3		
	Gaza strip	-	-	-	-	-		
Palestinian export regulation and licensing	Palestinian Territory	-	-	-	-	-		
	West bank	100	0.0	4.5	18.2	77.3		
	Gaza strip	-	-	-	-	-		
Information access to the foreign market	Palestinian Territory	-	-	-	-	-		
	West bank	100	0.9	9.1	32.7	57.3		
	Gaza strip	-	-	-	-	-		
Traveling problems imposed on entering foreign markets	Palestinian Territory	-	-	-	-	-		
	West bank	100	0.9	5.5	34.5	59.1		
	Gaza strip	-	-	-	-	-		
Customer payment guarantee	Palestinian Territory	-	-	-	-	-		
	West bank	100	0.0	0.9	52.7	46.4		
	Gaza strip	-	-	-	-	-		

(-) No Exports from Gaza Strip

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**Table 12: Mechanism of Finding Customers in the Export Market used by Active Industrial Enterprises During the First Quarter 2011 by Region (Percentage)**

<b>Approaching Customers</b>	<b>Gaza Strip</b>	<b>West Bank</b>	<b>Palestinian Territory</b>	
Market research	-	37.3	-	
Information gathered from chamber of Commerce industrial union etc...	-	10.0	-	
Participate in international exhibitions and organized business missions	-	24.5	-	
Self-organized visits to the export market	-	45.5	-	
Personal relationships and contacts	-	94.5	-	
Through internet	-	27.3	-	
Customer self initiative	-	62.7	-	

(-) No Exports from Gaza Strip

(-)