



Palestinian Central Bureau of Statistics

Survey on the Perception of the Owners/Managers of the Industrial Establishments Towards the Economic Conditions, June 2005

The press conference of the survey results

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Press Release

On the Main Findings of the Survey on the Perception of the Owners/Managers of the Industrial Establishments Towards the Economic Conditions, June 2005

Continuing decrease in the level of optimism in the opinion of improving establishments' conditions during June compared with January 2005.

Industrial Activity is one of the bases of the economy, and in the Palestinian situation this activity comprises a share of 10.2% of the Gross Domestic Product at constant prices for the year 2003, while its share was 15.7% before the outbreak of Al-Aqsa Intifada. This survey conducted to give an overview on the perception of the owners/managers of the Industrial establishments about the economic conditions. Data collection took place during the period 2/7/2005-23/7/2005 on a sample composed of 261 establishments, of which 211 in Remaining West Bank and 50 in Gaza Strip. Large Industrial Establishments were chosen, which comprise 70% of the total industrial output.

Overall trend: Continuous Decline in the perception of the owners/managers of the industrial establishments towards the economic conditions

Levels of optimism in general declined continuously in different indicators during June compared with January 2005. Therefore, the percentage of whom are expecting improvement on the establishments situation declined by 5.4% during June compared with 12.6% during May, in addition to that the percentage of whom are expecting higher employment level declined by 33.6% compared with 42.9% for the same months. On the other side, improvements were reported on the perceptions of the managers who expect higher volumes of sales during June compared with January as this percentage reached 8.6%, and lower volumes of sales compared with May (4.4%).

There were significant differences on the geographic regions, as the percentage of owner expecting improvements on the situations declined by 2.2% in Remaining West Bank during June compared with January 2005, while it was 19.2% in Gaza Strip during the same period. Meanwhile, the percentage of owners who expected higher level of employment decreased by 46.4% in Remaining West Bank compared with 22.7% in Gaza Strip, as the percentage of owners who expected higher volume of sales increased by 29.1% in Remaining West Bank compared with a decrease by 50.4% in Gaza Strip for the same period.

In addition to that, the overall trend for the pessimistic expectations for the coming six months in Palestinian Territory with no differences at the level of geographic regions, as the perception of the owners who are expecting improvement on their establishments decreased by 31.6% during June compared with 30.2% during May and the percentage of owners expecting higher level of employments decreased by 54.2% compared with 54.5% for the same months. On other hand, the percentage of owners expecting increasing in the volume of sales decreased during the next six months by 27.0% during June compared with 20.5% during May.

The above indicators indicate a general decline in the optimistic levels on the expectation of having positive improvements on the establishments situations according to the perceptions of the managers of those establishments compared with their expectations on the beginning of the year 2005.

The Current Situation: Remaining West Bank opinions are more optimistic than Gaza Strip

As for the expectations in the short run for June 2005, 44.2% of the owners/managers of the industrial establishments expect a better situation for their establishments compared with May (45.0% in Remaining West Bank and 40.4% in Gaza Strip), against 10.9% expected a worse situation (12.2% in Remaining West Bank and 5.8% in Gaza Strip), while 44.9% expected no changes (42.8% in Remaining West Bank and 53.8% in Gaza Strip).

The main findings of the survey regarding the level of employment were optimistic, as 24.9% expected increase in employment level, while 2.9% expected a decline, and 72.2% expect the same level.

Regarding the sales volume, 49.5% of the owners/managers of the industrial establishments in Remaining West Bank and Gaza Strip expect higher sales volume, and 13.3% expect lower sales volume.

Mid-Term Expectations shows 64.3% of the owners/ managers in Gaza Strip expect better situation for their establishments compared with 49.9% in Remaining West Bank
As for the expectation on the mid term (the next six months), 64.3% of the owners/managers of the industrial establishments in Gaza Strip expect a better situation for their establishment compared with June, against 49.9% in Remaining West Bank. Meanwhile, 4.4% expected a worse situation in Remaining West Bank against 6.2% in Gaza Strip, while 45.7% and 29.5% expected no changes in Remaining West Bank and Gaza Strip consequently.

The expectations of the owners/managers of the industrial establishments in Gaza Strip were optimistic as 62.8% expected increase in employment level, while 12.2% expected decreasing, and 25.0% expected the same level. In Remaining West Bank, owners/ managers were less optimistic as 18.8% expected increasing employment level and 80.8% expected the same level, and 0.4% expected decreasing level of employment.

Data reveal that 56.7% of the owners/managers of the industrial establishments reported that the volume of sales would increase in the coming six months (55.6% in Remaining West Bank, and 60.8% in Gaza Strip), while 6.2% of them expect a decline in the volume of their sales (4.8% in Remaining West Bank and 12.2% in Gaza Strip).

Summary

First: On the overall trend:

- The percentage of who are expecting improvements on the establishment's situation declined by 5.4% during June compared with 12.6% during May 2005 (Base month is January 2005).
- The percentage of who are expecting higher level of employment declined by 33.6% during June compared with 42.9% during May 2005 (Base month is January).
- On the other side, improvements were reported on the perceptions of the managers who are expect higher volumes of sales as this percentage reached 8.6% during June compared with 4.4% during May.

Second: The expectations of the owners/ managers of the industrial establishments were optimistic on the mid term period compared to the short-term expectations, which can appear from the following:

- As for the establishment situation, 52.8% of the owners/ managers of the industrial establishments expect better situation during the next six months while this percentage was 44.2% for the mid term expectations.
- 24.9% of the owners were optimistic in their expectations about the level of employment for the next month, meanwhile this percent increased to 27.4 % for the next six months.
- 49.5% expect increases in the volume of sales in the short-term expectation, while this percentage was 56.7% for the next six months.

Third: The expectations of the owners/ managers of the industrial establishments were more optimistic for Gaza Strip compared to the expectations of the owners in Remaining West Bank, which can appear from the following:

- 62.8% of the owners were optimistic in their expectations about increasing the level of employment in Gaza Strip; meanwhile this percent was 18.8% in Remaining West Bank.
- 60.8% expect increases in the volume of sales over the short-term expectation in Gaza Strip compared with 55.6% in Remaining West Bank.

Fourth: The expectations of the owners/ managers of the industrial establishments on the expected sales level stability or decline were different in Gaza Strip compared to the expectations of the owners in Remaining West Bank, which can appear from the following:

- 56.4% % of the owners/ managers of the industrial establishments in Remaining West Bank reported that the decline in the consumer purchasing power as the main reason affecting the sales level while 21.1% in Gaza Strip reported it as the main reason.
- 30.8% of the owners in Gaza Strip refer that the difficulties in obtaining needed raw materials or inputs consider as the main reason affecting the level of sales, while 2.0% refer to that reason in Remaining West Bank.
- 15.6% of the owners/ managers of the industrial establishments in Gaza Strip expect decreasing in demand as the main reason affecting the level of sales, while it was 4.0% in Remaining West Bank.

جدول 1: التغييرات التي طرأت على توقعات أصحاب/مدراء المنشآت الصناعية حول أهم المؤشرات في باقي الضفة الغربية وقطاع غزة

Table 1: Changes in Expectations of Owners/ Managers of the Industrial Establishments about the Main Indicators in Remaining West Bank and Gaza Strip

Indicator	* June 2005 حزيران %		*May 2005 أيار %		*April 2005 نيسان %		*March2005 آذار %		*January 2005 كانون ثاني %		المؤشر
	الستة شهور القادمة Next six Months	تموز July	الستة شهور القادمة Next six Months	حزيران June	الستة شهور القادمة Next six Months	أيار May	الستة شهور القادمة Next six Months	نيسان April	الستة شهور القادمة Next six Months	شباط February	
Percentage of who are expecting better Establishment situation	52.8	44.2	53.9	40.8	60.4	46.2	62.2	42.1	77.2	46.7	نسبة المتفائلين بتحسين وضع المنشأة
Percentage of who are expecting higher employment level	27.4	24.9	27.2	21.4	34.0	24.9	37.9	21.1	59.8	37.5	نسبة المتفائلين بارتفاع مستوى التشغيل
Percentage of who are expecting higher sales volume	56.7	49.5	61.8	47.6	63.5	48.2	68.4	50.0	77.7	45.6	نسبة المتفائلين بارتفاع حجم المبيعات

*Data collection for January took place during 4/2/2005-6/3/2005.

*Data collection for March took place during 2-23/4/2005.

*Data collection for April took place during 2-23/5/2005.

*Data collection for May took place during 2-23/6/2005.

*Data collection for June took place during 2-23/7/2005.

* نفذ العمل الميداني لدورة شهر كانون ثاني خلال الفترة 2005/3/6-2005/2/4.

* نفذ العمل الميداني لدورة شهر آذار خلال الفترة 2005/4/23-2.

* نفذ العمل الميداني لدورة شهر نيسان خلال الفترة 2005/5/23-2.

* نفذ العمل الميداني لدورة شهر أيار خلال الفترة 2005/6/23-2.

* نفذ العمل الميداني لدورة شهر حزيران خلال الفترة 2005/7/23-2.

جدول 2: التغيرات التي طرأت على توقعات أصحاب/مدراء المنشآت الصناعية حول أهم المؤشرات في باقي الضفة الغربية

Table 2: Changes in Expectations of Owners/ Managers of the Industrial Establishments about the Main Indicators in Remaining West Bank

Indicator	*June 2005 حزيران %		*May 2005 أيار %		*April 2005 نيسان %		*March 2005 آذار %		*January 2005 كانون ثاني %		المؤشر
	الستة شهور القادمة Next six Months	تموز July	الستة شهور القادمة Next six Months	حزيران June	الستة شهور القادمة Next six Months	أيار May	الستة شهور القادمة Next six Months	نيسان April	الستة شهور القادمة Next six Months	شباط February	
Percentage of who are expecting better Establishment situation	49.9	45.0	59.1	42.2	59.8	43.5	62.4	47.0	74.5	46.0	نسبة المتفائلين بتحسين وضع المنشأة
Percentage of who are expecting higher employment level	18.8	18.1	15.0	13.0	26.0	17.5	28.2	18.7	42.7	33.8	نسبة المتفائلين بارتفاع مستوى التشغيل
Percentage of who are expecting higher sales volume	55.6	54.1	57.8	46.2	63.0	46.1	65.1	54.4	73.0	41.9	نسبة المتفائلين بارتفاع حجم المبيعات

*Data collection for January took place during 4/2/2005-6/3/2005.

*Data collection for March took place during 2-23/4/2005.

*Data collection for April took place during 2-23/5/2005.

*Data collection for May took place during 2-23/6/2005.

*Data collection for June took place during 2-23/7/2005.

* نفذ العمل الميداني لدورة شهر كانون ثاني خلال الفترة 2005/3/6-2005/2/4.

* نفذ العمل الميداني لدورة شهر آذار خلال الفترة 2005/4/23-2.

* نفذ العمل الميداني لدورة شهر نيسان خلال الفترة 2005/5/23-2.

* نفذ العمل الميداني لدورة شهر أيار خلال الفترة 2005/6/23-2.

* نفذ العمل الميداني لدورة شهر حزيران خلال الفترة 2005/7/23-2.

جدول 3: توقعات أصحاب/مدراء المنشآت الصناعية حول أهم المؤشرات في قطاع غزة

Table 3: Changes in Expectations of Owners/ Managers of the Industrial Establishments about the Main Indicators in Gaza Strip

Indicator	*June 2005 حزيران %		*May 2005 أيار %		*April 2005 نيسان %		*March 2005 آذار %		*January 2005 كانون ثاني %		المؤشر
	الستة شهور القادمة Next six Months	تموز July	الستة شهور القادمة Next six Months	حزيران June	الستة شهور القادمة Next six Months	أيار May	الستة شهور القادمة Next six Months	نيسان April	الستة شهور القادمة Next six Months	شباط February	
Percentage of who are expecting better Establishment situation	64.3	40.4	52.4	36.4	62.8	55.8	60.9	24.4	88.9	50.0	نسبة المتفائلين بتحسين وضع المنشأة
Percentage of who are expecting higher employment level	62.8	52.5	68.2	50.0	62.8	51.1	73.2	29.3	88.9	42.8	نسبة المتفائلين بارتفاع مستوى التشغيل
Percentage of who are expecting higher sales volume	60.8	30.3	75.0	52.2	65.1	55.8	80.5	34.1	97.2	61.1	نسبة المتفائلين بارتفاع حجم المبيعات

Data collection for January took place during 4/2/2005-6/3/2005.*

* نفذ العمل الميداني لدورة شهر كانون ثاني خلال الفترة 2005/3/6-2005/2/4.

*Data collection for March took place during 2-23/4/2005.

* نفذ العمل الميداني لدورة شهر آذار خلال الفترة 2005/4/23-2.

*Data collection for April took place during 2-23/5/2005.

* نفذ العمل الميداني لدورة شهر نيسان خلال الفترة 2005/5/23-2.

*Data collection for May took place during 2-23/6/2005.

* نفذ العمل الميداني لدورة شهر أيار خلال الفترة 2005/6/23-2.

*Data collection for June took place during 2-23/7/2005.

* نفذ العمل الميداني لدورة شهر حزيران خلال الفترة 2005/7/23-2.

جدول 4: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حول أداء المنشآت من حيث الإنتاج خلال شهر حزيران 2005 بالمقارنة مع شهر أيار 2005 حسب المنطقة

Table4: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Opinions about Establishments Production During June 2005 Compared with May 2005 by Region

Attitude	قطاع غزة Gaza Strip %		باقي الضفة الغربية Remaining West Bank %		الاتجاه
	قطاع غزة Gaza Strip %		باقي الضفة الغربية Remaining West Bank and Gaza Strip %		
A lot better	0.0	4.5	3.6		أفضل بكثير
Somewhat better	38.0	34.0	34.8		أفضل إلى حد ما
About the same/ Unchanged	57.7	39.4	43.0		نفس الشيء/ لم يطرأ تغير يذكر
Somewhat worse	4.3	18.9	16.0		أسوأ إلى حد ما
A lot worse	0.0	3.2	2.6		أسوأ بكثير
Total	100.0	100.0	100.0		المجموع

جدول 5: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حسب توقعاتهم بشأن وضع إنتاج المنشآت خلال شهر تموز 2005 والشهور الستة القادمة حسب المنطقة

Table 5: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Expectation about Establishments Production in July 2005 and Next Six Months by Region

Attitude	المنطقة والفترة الزمنية Time Period and Region						الاتجاه
	قطاع غزة Gaza Strip		باقي الضفة الغربية Remaining West Bank		باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip		
	خلال الشهر السنة القادمة Next Six Months %	خلال شهر تموز July %	خلال الشهر السنة القادمة Next Six Months %	خلال شهر تموز July %	خلال الشهر السنة القادمة Next Six Months %	خلال شهر تموز July %	
A lot better	7.4	0.0	0.3	0.3	1.8	0.3	أفضل بكثير
Somewhat better	56.9	40.4	49.6	44.7	51.0	43.9	أفضل إلى حد ما
About the same/ Unchanged	29.5	53.8	45.7	42.8	42.5	44.9	تقريباً نفس الشيء
Somewhat worse	6.2	5.8	4.4	12.2	4.7	10.9	أسوأ إلى حد ما
A lot worse	0.0	0.0	0.0	0.0	0.0	0.0	أسوأ بكثير
Total	100.0	100.0	100.0	100.0	100.0	100.0	المجموع

جدول 6: توزيع آراء أصحاب/مدراء المنشآت الصناعية حول المشاكل التي واجهت المنشآت خلال شهري حزيران وتموز 2005 لباقي الضفة الغربية وقطاع غزة

Table 6: Distribution of Owners/Managers of the Industrial Establishments According to their Views about the Problems Faced the Establishment During June and July 2005 in Remaining West Bank and Gaza Strip

Problem	الوصف والفترة الزمنية										المشكلة
	Time period and		Opinion								
	أسوأ بكثير		أسوأ الى حد ما		تقريبا نفس الشيء/لم يطرأ تغيير يذكر		افضل الى حد ما		افضل بكثير		
	Much Worse		Worse		Same/without change		Better		Much better		
خلال شهر تموز	خلال شهر حزيران	خلال شهر تموز	خلال شهر حزيران	خلال شهر تموز	خلال شهر حزيران	خلال شهر تموز	خلال شهر حزيران	خلال شهر تموز	خلال شهر حزيران		
July	June	July	June	July	June	July	June	July	June		
%	%	%	%	%	%	%	%	%	%		
Business did not suffer	0.0	0.0	1.3	5.0	66.4	64.6	22.5	22.8	9.8	7.6	أداء المؤسسة بشكل عام
Difficulties in obtaining needed raw materials or inputs	0.2	0.0	1.3	5.4	70.5	73.1	18.3	13.9	9.7	7.6	الحصول على المواد الأولية اللازمة ومدخلات الإنتاج
Problems of employees reaching place of work	0.0	0.0	1.5	0.6	77.5	78.5	6.5	9.3	14.5	11.6	وصول العاملين إلى مكان العمل
Unable to open/operate/work	0.2	0.5	1.6	1.3	76.1	76.3	8.9	11.4	13.2	10.5	تمكن المنشأة من فتح باب/تشغيل/العمل بشكل منتظم.
Difficulties in transporting finished goods to market	1.1	1.3	3.2	7.8	70.6	70.2	23.4	20.7	1.7	0.0	صعوبات في شحن المنتجات الجاهزة للسوق
Financial problems or unable to obtain bank loans	1.2	1.3	3.5	5.5	77.0	77.3	9.6	8.8	8.7	7.1	الأوضاع المالية الخاصة، و التسهيلات من البنوك
Others	0.1	0.1	1.3	1.3	2.4	2.4	0.0	0.0	96.2	96.2	غير ذلك

جدول 7: توزيع آراء أصحاب/مدراء المنشآت الصناعية حول المشاكل التي واجهت المنشآت خلال شهري حزيران وتموز 2005 لباقي الضفة الغربية

Table 7: Distribution of Owners/Managers of the Industrial Establishments According to their Views about the Problems Faced the Establishment During June and July 2005 in Remaining West Bank

Problem	Time period and Opinion								الوصف والفترة الزمنية		المشكلة
	أسوأ بكثير		أسوأ الى حد ما		تقريباً نفس الشيء/ لم يطرأ تغيير يذكر		أفضل الى حد ما		أفضل بكثير		
	Much Worse		Worse		Same/without change		Better		Much better		
	خلال شهر تموز	خلال شهر حزيران	خلال شهر تموز	خلال شهر حزيران	خلال شهر تموز	خلال شهر حزيران	خلال شهر تموز	خلال شهر حزيران	خلال شهر تموز	خلال شهر حزيران	
July	June	July	June	July	June	July	June	July	June		
	%	%	%	%	%	%	%	%	%	%	
Business did not suffer	0.0	0.0	1.5	6.2	73.4	67.0	15.7	17.4	9.4	9.4	أداء المؤسسة بشكل عام
Difficulties in obtaining needed raw materials or inputs	0.3	0.0	1.6	6.7	78.0	78.4	11.2	6.0	8.9	8.9	الحصول على المواد الأولية اللازمة ومدخلات الإنتاج
Problems of employees reaching place of work	0.0	0.0	1.9	0.7	87.1	88.4	2.0	2.0	9.0	8.9	وصول العاملين إلى مكان العمل
Unable to open/operate/work	0.3	0.7	2.0	1.6	85.3	85.7	3.5	3.1	8.9	8.9	تمكن المنشأة من فتح باب/تشغيل/العمل بشكل منتظم.
Difficulties in transporting finished goods to market	1.4	1.6	3.9	9.7	78.5	75.0	16.2	13.7	0.0	0.0	صعوبات في شحن المنتجات الجاهزة للسوق
Financial problems or unable to obtain bank loans	1.5	1.5	4.3	6.8	84.8	82.3	0.5	0.5	8.9	8.9	الأوضاع المالية الخاصة، و التسهيلات من البنوك
Others	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	99.9	99.9	غير ذلك

جدول 8: توزيع آراء أصحاب/مدراء المنشآت الصناعية حول المشاكل التي واجهت المنشآت خلال شهري حزيران وتموز 2005 في قطاع غزة

Table 8: Distribution of Owners/Managers of the Industrial Establishments According to their Views about the Problems Faced the Establishment During June and July 2005 in Gaza Strip

Problem	الوصف والفترة الزمنية										المشكلة
	Time period and Opinion										
	أسوأ بكثير		أسوأ الى حد ما		تقريباً نفس الشيء/لم يطرأ تغيير يذكر		افضل الى حد ما		افضل بكثير		
	Much Worse		Worse		Same/without change		Better		Much better		
خلال شهر تموز	خلال شهر حزيران	خلال شهر تموز	خلال شهر حزيران	خلال شهر تموز	خلال شهر حزيران	خلال شهر تموز	خلال شهر حزيران	خلال شهر تموز	خلال شهر حزيران		
July	June	July	June	July	June	July	June	July	June		
%	%	%	%	%	%	%	%	%	%		
Business did not suffer	0.0	0.0	0.4	0.0	37.8	54.4	50.4	45.6	11.4	0.0	أداء المؤسسة بشكل عام
Difficulties in obtaining needed raw materials or inputs	0.0	0.0	0.0	0.0	39.0	51.4	47.7	46.4	13.3	2.2	الحصول على المواد الأولية اللازمة ومدخلات الإنتاج
Problems of employees reaching place of work	0.0	0.0	0.0	0.0	37.9	37.5	25.5	39.9	36.6	22.6	وصول العاملين إلى مكان العمل
Unable to open/operate/work	0.0	0.0	0.0	0.0	37.9	37.5	30.9	45.3	31.2	17.2	تمكن المنشأة من فتح باب/تشغيل/العمل بشكل منتظم.
Difficulties in transporting finished goods to market	0.0	0.0	0.0	0.0	37.9	0.0	53.4	50.5	8.7	49.5	صعوبات في شحن المنتجات الجاهزة للسوق
Financial problems or unable to obtain bank loans	0.0	0.0	0.0	0.0	44.5	56.7	47.7	43.3	7.8	0.0	الأوضاع المالية الخاصة، و التسهيلات من البنوك
Others	0.0	0.0	8.6	8.6	15.6	15.6	0.3	0.3	75.5	75.5	غير ذلك

جدول 9: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حسب توقعاتهم بشأن مستوى التشغيل في المنشآت في المستقبل حسب المنطقة

Table 9: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Expectation about Level of Employment in the Establishments in the Future by Region

Level of employment	المنطقة والفترة الزمنية						مستوى التشغيل
	قطاع غزة Gaza Strip		باقي الضفة الغربية Remaining West Bank		باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip		
	الستة شهور القادمة Next Six Months %	تموز July %	الستة شهور القادمة Next Six Months %	تموز July %	الستة شهور القادمة Next Six Months %	تموز July %	
Significantly higher	8.3	0.0	0.2	0.2	1.8	0.2	أعلى بكثير
Somewhat higher	54.5	52.5	18.6	17.9	25.6	24.7	أعلى إلى حد ما
About the same	25.0	35.7	80.8	81.1	69.9	72.2	تقريبا نفس المستوى
Somewhat less	12.2	11.8	0.4	0.8	2.7	2.9	أقل بعض الشيء
Significantly less	0.0	0.0	0.0	0.0	0.0	0.0	أقل بكثير
Total	100.0	100.0	100.0	100.0	100.0	100.0	المجموع

جدول 10: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حسب توقعاتهم حول قيمة المبيعات للمنشآت في المستقبل حسب المنطقة

Table 10: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Expectation about Value of Sales in the Establishments in the Future by Region

Value of sales	المنطقة والفترة الزمنية						قيمة المبيعات
	قطاع غزة Gaza Strip		باقي الضفة الغربية Remaining West Bank		باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip		
	الستة شهور القادمة Next Six Months %	تموز July %	الستة شهور القادمة Next Six Months %	تموز July %	الستة شهور القادمة Next Six Months %	تموز July %	
Significantly higher	8.3	0.0	0.3	0.2	1.9	0.2	أعلى بكثير
Somewhat higher	52.5	30.3	55.3	53.9	54.8	49.3	أعلى إلى حد ما
About the same	27.0	57.9	39.6	32.3	37.1	37.2	تقريبا نفس المستوى
Somewhat less	12.2	11.8	4.3	13.6	5.8	13.3	أقل بعض الشيء
Significantly less	0.0	0.0	0.5	0.0	0.4	0.0	أقل بكثير
Total	100.0	100.0	100.0	100.0	100.0	100.0	المجموع

جدول 11: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حسب توقعاتهم بشأن أسباب تراجع أو ثبات المستوى المتوقع للمبيعات حسب المنطقة

Table 11: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Expectation about the Expected Sales Level Stability or Decline by Region

Reason	قطاع غزة Gaza Strip %	باقي الضفة الغربية Remaining West Bank %	باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip %	السبب
Decrease in Demand	15.6	4.0	6.9	تراجع الطلب على منتجات المنشأة
Lack of credit/finance	0.6	2.8	2.2	نقص التمويل والقدرة على الاقتراض
Difficulties in Exporting Finished goods	23.3	4.5	9.3	صعوبات في التصدير
Difficulties in obtaining needed raw materials or inputs	30.8	2.0	9.3	صعوبات في وصول مستلزمات الإنتاج للمنشأة
Employees unable reaching place of work	0.0	0.0	0.0	عدم تمكن العاملين من الوصول الى أماكن عملهم
Decline in the Consumer Purchasing Power	21.1	56.4	47.4	انخفاض القدرة الشرائية للمستهلكين
Obstacles in Marketing	1.8	4.9	4.1	صعوبة تسويق المنتجات
Competitive Goods	3.1	9.1	7.6	ظهور سلع منافسة
Other	3.7	16.3	13.2	أخرى
Total	100.0	100.0	100.0	المجموع