

**Palestinian National Authority
Palestinian Central Bureau of Statistics**

**Survey of the Perceptions of the Owners / Managers of
Industrial Enterprises Regarding the Economic Situation,
December 2009**

Press Release on the Survey Results

January, 2010

PAGE NUMBERS OF ENGLISH TEXT ARE PRINTED IN SQUARE BRACKETS.
TABLES ARE PRINTED IN THE ARABIC ORDER (FROM RIGHT TO LEFT).

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Press Release

Main Findings of the Survey of the Perceptions of the Owners/Managers of Industrial Enterprises Perception Regarding the Economic Situation, December 2009

The following statement presents the basic findings of the 58th round on the perceptions of the owners/managers of industrial enterprises regarding the economic situation for December 2009. The round was conducted during the period 03-23/12/2009, using December 2009 as the reference month. The aim of the survey is to observe and monitor the trends of the opinions of the owners/managers of the industrial enterprises. The sample size was 358 industrial enterprises in the West Bank, and 55 industrial enterprises in Gaza Strip. A two-stage sample was designed for this survey: in the first stage, the industrial survey 2007 was used as a sampling frame for the survey, while in the second stage all the industrial enterprises constituting approximately 70% of the total industrial production, were selected.

1. Performance of industrial establishments in December 2009

1-1 Overall performance

According to 28.8% of the owners/ managers of the industrial establishments, the production performance of their establishments during December 2009 was improved compared with November 2009 (29.3% for the West Bank and 20.5% for Gaza Strip).

1-2 Production cost determinants

91.5% of the owners/managers of the active industrial establishments during the Fourth quarter 2009 reported that the effect of the costs of raw materials and inputs were the most important factors on the production cost (92.1% for the West Bank and 82.1% for Gaza Strip); Alternatively 89.8% of the opinions of the owners of the industrial establishments pointed out the influence of the political situation (90.1% of the West Bank and 84.6% of Gaza Strip).

1-3 Borrowing and financing

Survey results show weak borrowing by the active industrial establishments from operating banks in the Palestinian Territory during the Fourth quarter 2009; 93.6% of the owners of industrial establishments stated that they refrained from borrowing from the operating banks (93.2% for the West Bank and 100.0% for Gaza Strip), while 5.5% of them applied for bank loans only one time and 0.9% applied between 2-5 times.

2. Challenges

2-1 Drop in sales level

The expectations of 32.9% of the owners/managers of the active industrial establishments in Palestinian Territory revealed that the main reason for an expected drawback or steady sales level is due to the consumers purchasing power of the plunge; on the other hand 23.1% believe that the main reason is due to the decrease in demand on the establishment products in the Palestinian Territory.

2-2 Exports Obstacles

The owners of the active industrial establishments during the Fourth quarter 2009 indicated a number of difficulties that hinder exports; 54.7% of the owners of the exporting establishments in West bank indicated that their establishments face hindrances because of Customer payment guarantee; 50.1% believed that Regular achievement of export is an additional obstacle faces the exporting process in West bank; 47.9% of the respondent indicated that the Import regulation in the foreign market hindered the export process.

2-3 Local and external competition

In the Palestinian Territory, 92.9% of the owners of the active industrial establishments indicated that the main product of their establishments faced local or foreign competition, (94.0% for the West Bank and 75.6% for Gaza Strip).

According to 53.9% of the owners of the active industrial establishments in the Palestinian Territory, the main product faced local competition (52.9% for the West Bank and 74.6% for Gaza Strip), on the other hand, 15.1% of the owners of the industrial establishments indicated that their main product faced foreign competition (14.7% for the West Bank and 23.7% for Gaza Strip).

2-4 Employment

According to 10.0% of the owners of the active industrial establishments in the Palestinian Territory, that their establishments laid off workers in December 2009 (10.3% for the West Bank and 5.1% for Gaza Strip), while 80.9% of the owners of the active industrial establishments indicated that their was no change on the number of the employee (80.4% for the West Bank and 88.5% for Gaza Strip)

3. Expectations

3-1 Short term

The short term expectations of the owners/ managers of the active industrial establishments in the short term, i.e. after one month of the reference month (December 2009), showed that 41.3% expected improvement in their production in general (42.4% in the West Bank and 23.1% in Gaza Strip).

13.9% of the owners/ managers of the active industrial establishments in the Palestinian Territory expected an employment increase during January 2010 (13.6% in the West Bank and 17.9% in Gaza Strip).

The results showed that 40.2% of the owners/ managers of the industrial establishments in the Palestinian Territory expected sales to increase during January 2010 (41.4% in the West Bank and 21.8% in Gaza Strip).

3-2 Mid term

The expectations of the owners/ managers of the active industrial establishments in the mid term (in the next six months) were as follows: 58.3% business people expected improvement in production in the next six months (59.7% in the West Bank and 37.2% in Gaza Strip).

According to expectations concerning employment in the Palestinian Territory, 26.7% expected an increase in employment (26.7% in the West Bank and 26.9% in Gaza Strip).

Sales during the next six months will rise, according to the expectations of 58.2% of the owners/ managers of the active industrial establishments in the Palestinian Territory (59.2% in the West Bank and 42.3% in Gaza Strip).

Figure 1: Percentage of Industrial Enterprises Owners / Managers who encountered Improvement in Economic Conditions during December 2009 Compared to the Previous Month for the Main Indicators by Region

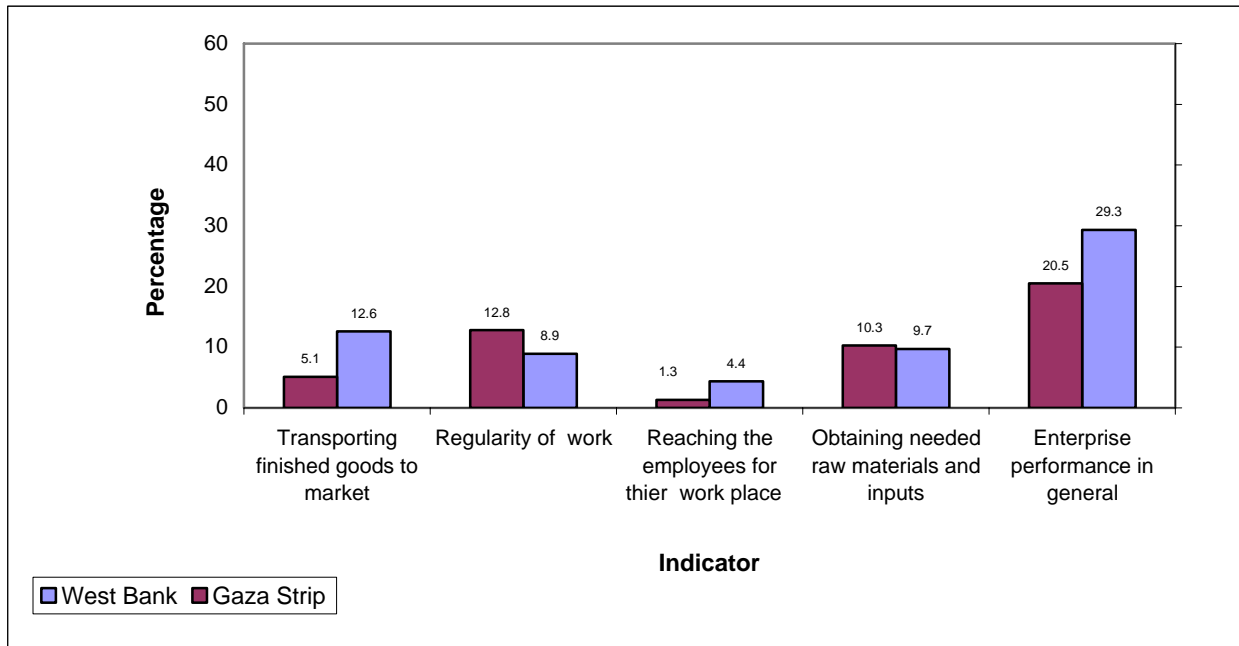
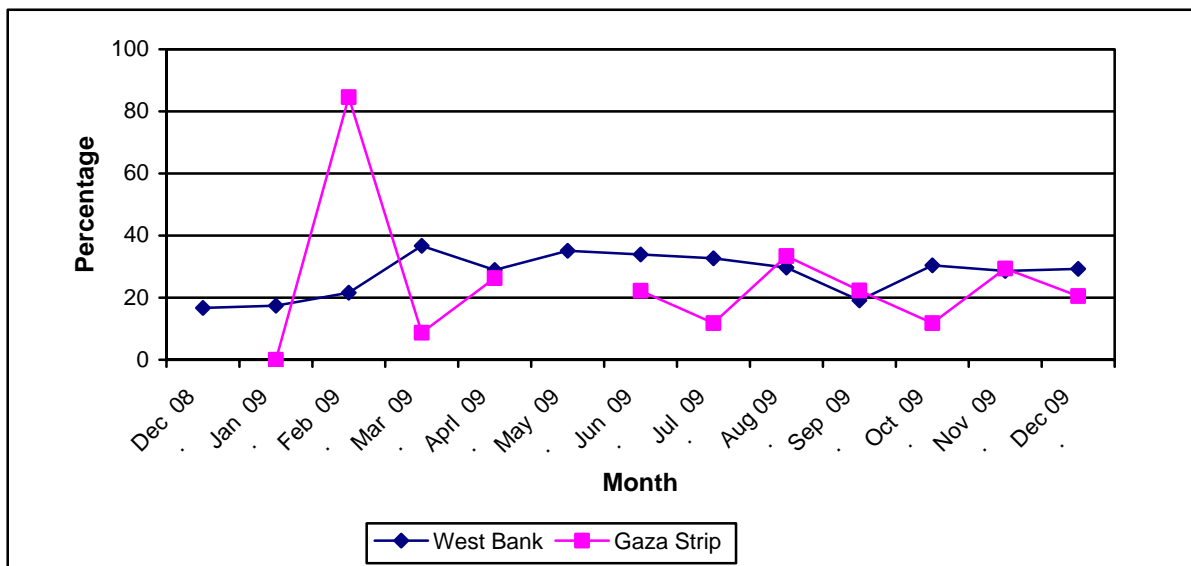


Figure 2: Trends of Enterprises Witnessed an Improved Situation in Production Performance During (December 08- December 09) Compared to the Previous Month by Region



* The cut in the Figure is due to unavailability of data for Gaza Strip.

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2009

Table 1-1: Percentage of the Industrial Enterprises Witnessed an Improved Situation During the Reference Month Compared to that before the Reference Month for the Main Indicators in the Palestinian Territory 2009

Indicator	Reference Month									
	2009									
	كانون أول Dec.	تشرين ثاني Nov.	تشرين أول Oct.	أيلول Sep.	آب Aug.	تموز Jul.	حزيران Jun.	أيار May	نيسان Apr.	آذار Mar.
Enterprise performance in general	28.8	28.7	29.5	19.2	29.9	31.7	33.2	-	28.7	34.7
Obtaining needed raw materials and inputs	9.7	9.7	5.5	7.7	8.0	5.6	9.6	-	6.9	13.1
Reaching the employees for their work place	4.3	3.6	2.2	3.4	1.2	3.5	3.0	-	2.1	6.9
Regularity of work	9.2	10.3	9.6	7.4	7.1	8.2	9.9	-	6.0	10.7
Transporting finished goods to market	12.2	16.9	8.3	8.3	11.8	15.7	17.0	-	11.2	11.6

(-) No Data Available

(-)

:2-1

2009

Table 1-2: Percentage of Industrial Enterprises Witnessed an Improved Situation During the Reference Month Compared to that before the Reference Month for the Main Indicators in West Bank 2009

Indicator	Reference Month									
	2009									
	كانون أول Dec	تشرين ثاني Nov.	تشرين أول Oct.	أيلول Sep.	آب Aug.	تموز Jul.	حزيران Jun.	أيار May	نيسان Apr.	آذار Mar.
Enterprise performance in general	29.3	28.6	30.4	19.1	29.7	32.7	33.9	35.1	28.9	36.7
Obtaining needed raw materials and inputs	9.7	9.9	5.5	7.8	8.1	5.8	9.8	8.9	6.7	13.5
Reaching the employees for their work place	4.4	3.8	2.3	3.6	1.2	3.7	3.1	2.9	2.2	7.1
Regularity of work	8.9	9.6	9.8	6.9	6.5	8.6	9.4	9.9	5.1	11.5
Transporting finished goods to market	12.6	17.2	8.9	8.5	12.1	16.5	17.7	15.5	11.3	12.1

2009

Table 1-3: Percentage of Industrial Enterprises Witnessed an Improved Situation During the Reference Month Compared to that before the Reference Month for the Main Indicators in Gaza Strip 2009

Indicator	Reference Month									
	2009									
	كانون اول Dec.	تشرين ثاني Nov.	تشرين أول Oct.	أيلول Sep.	أب Aug.	تموز Jul.	حزيران Jun.	أيار May	نيسان Apr.	آذار Mar.
Enterprise performance in general	20.5	29.4	11.8	22.3	33.4	11.8	22.2	-	26.3	8.7
Obtaining needed raw materials and inputs	10.3	5.9	5.9	5.6	6.7	:	5.6	-	10.6	8.7
Reaching the employees for their work place	1.3	:	:	:	:	:	:	-	:	4.3
Regularity of work	12.8	23.5	5.9	16.7	20.0	:	16.7	-	21.1	0.0
Transporting finished goods to market	5.1	11.8	:	5.6	6.7	:	5.6	-	10.6	4.3

(-) No Data Available

(-)

(:) No Observations in the Sample

(:)

2009

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2009

Table 2-1: Percentage Distribution of Owners/ Managers of the Industrial Enterprises According to their Opinions of Main Indicators During December 2009 Compared to November 2009 in the Palestinian Territory

Problem	Total	Not Exist	Much Worse	Somewhat Worse	/ About the Same/ Unchanged	Somewhat Better	Much Better
Enterprise performance in general	100	:	2.9	26.5	41.8	25.0	3.8
Production situation	100	1.3	3.0	29.2	36.5	26.3	3.7
Employees productivity	100	1.0	2.5	25.7	45.2	23.2	2.4
Obtaining needed raw materials and inputs	100	0.5	0.8	8.8	80.2	8.4	1.3
Reaching the employees for their work place	100	0.4	0.2	1.1	94.0	2.9	1.4
Regularity of work	100	:	0.4	10.6	79.8	7.5	1.7
Transporting finished goods to market	100	1.6	1.5	13.4	71.3	11.1	1.1
Financial situations	100	0.2	2.3	21.7	54.3	19.5	2.0
Banks credits & facilities	100	32.0	0.4	2.6	62.3	2.6	0.1
Level of employment	100	0.2	1.6	10.3	76.0	11.0	0.9
Value of sales	100	0.4	3.9	32.6	32.6	27.5	3.0

(:) No Observations in the Sample

(:)

2009

Table 2-2: Percentage Distribution of Owners/ Managers of the Industrial Enterprises According to their Opinions of Main Indicators During December 2009 Compared to November 2009 in West Bank

Problem	Total	Not Exist	Much Worse	Somewhat Worse	/ About the Same/ Unchanged	Somewhat Better	Much Better
Enterprise performance in general	100	:	3.0	27.6	40.1	25.6	3.7
Production situation	100	:	3.1	30.4	35.9	27.0	3.6
Employees productivity	100	0.1	2.6	27.0	43.7	24.1	2.5
Obtaining needed raw materials and inputs	100	:	0.8	8.3	81.2	8.3	1.4
Reaching the employees for their work place	100	0.2	0.2	1.1	94.1	3.0	1.4
Regularity of work	100	:	0.4	10.7	80.0	7.2	1.7
Transporting finished goods to market	100	0.1	1.6	14.2	71.5	11.5	1.1
Financial situations	100	:	2.5	22.9	52.7	19.8	2.1
Banks credits & facilities	100	30.2	0.4	2.7	63.9	2.7	0.1
Level of employment	100	0.2	1.6	10.4	75.7	11.1	1.0
Value of sales	100	0.2	4.0	33.8	31.3	27.9	2.8

(:) No Observations in the Sample

(:)

2009

Table 2-3: Percentage Distribution of Owners/ Managers of the Industrial Enterprises According to their Opinions of Main Indicators During December 2009 Compared to November 2009 in Gaza Strip

Problem	Total	Not Exist	Much Worse	Somewhat Worse	/ About the Same/ Unchanged	Somewhat Better	Much Better
Enterprise performance in general	100	:	2.6	9.0	67.9	15.4	5.1
Production situation	100	21.8	1.3	9.0	47.4	15.4	5.1
Employees productivity	100	15.4	:	3.8	70.5	9.0	1.3
Obtaining needed raw materials and inputs	100	7.7	:	17.9	64.1	10.3	:
Reaching the employees for their work place	100	3.8	:	:	94.9	1.3	:
Regularity of work	100		:	9.0	78.2	11.5	1.3
Transporting finished goods to market	100	25.6	:	1.3	68.0	5.1	:
Financial situations	100	2.6	:	3.8	78.2	15.4	:
Banks credits & facilities	100	60.3	:	:	39.7	:	:
Level of employment	100	1.3	1.3	7.7	80.7	9.0	:
Value of sales	100	3.8	2.6	14.1	51.3	21.8	6.4

(:) No Observations in the Sample

(:)

Table 3: Percentage of Industrial Enterprises Witnessed an Improved Situation During the Reference Month (December 2009) Compared to that before the Reference Month for the Main Indicators by Region

Indicator	Gaza Strip	West Bank	Palestinian Territory	
Employees productivity	10.3	26.6	25.6	
Financial situations	15.4	21.9	21.5	
Banks credits & facilities	:	2.8	2.7	
Level of employment	9.0	12.1	11.9	
Value of sales	28.2	30.7	30.5	

(:) No Observations in the Sample

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2009

Table 4: Percentage Distribution of Owners/Managers of the Active Industrial Enterprises According to the Reasons for Sales Level Stability or Decline by Region During December 2009

Reason	Gaza Strip	West Bank	Palestinian Territory	
Decrease in demand	38.5	22.7	23.1	
Difficulties in exporting finished goods	:	1.7	1.7	
Decline in the consumer purchasing power	30.8	33.0	32.9	
Product Marketing Obstacles	:	1.3	1.3	()
Competence product	:	6.9	6.7	
Seasonally related	:	11.8	11.5	
Military check points/ israeli actions/ closures	30.7	3.2	4.0	/ /
Other	:	19.4	18.8	
Total	100	100	100	

(:) No Observations in the Sample

(:)

2009

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Table 5: Percentage Distribution of the Active Industrial Enterprises According to the Employment Mobility During December 2009 by Region

Employment Mobility	Gaza Strip	West Bank	Palestinian Territory	
Hiring employees	6.4	9.3	9.1	
Firing employees	5.1	10.3	10.0	
No change	88.5	80.4	80.9	
Total	100	100	100	

2009

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Table 6: Percentage Distribution of the Existing of Competition Against the Main Product According to the Owners\ Managers of the Active Industrial Enterprises During December 2009 by Region

Competence existence	Gaza Strip	West Bank	Palestinian Territory	
There is competition	75.6	94.0	92.9	
There is no competition	24.4	6.0	7.1	
Total	100	100	100	

2009

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Table 7: Percentage Distribution of the Type of Competition According to the Owners\ Managers of the Active Industrial Enterprises During December 2009 by Region

Type of competence	Gaza Strip	West Bank	Palestinian Territory	
Local	74.6	52.9	53.9	
Foreign	23.7	14.7	15.1	
Both	1.7	32.4	31.0	
Total	100	100	100	

Table 8: Expectations of Owners/ Managers of the Active Industrial Enterprises for the Month that Follows the Reference Month Compared to the Reference Month (December, 2009) for the Main Indicators by Region

Indicator	Reference Month									
	2009									
	كانون أول Dec.	تشرين ثاني Nov.	تشرين أول Oct.	أيلول Sep.	أب Aug.	تموز Jul.	حزيران Jun.	أيار May	نيسان Apr.	آذار Mar.
Percentage of who are expecting better Enterprise situation										
Palestinian Territory	41.3	29.9	37.8	53.2	28.1	32.3	37.9	-	38.7	38.7
West Bank	42.4	29.9	39.5	55.7	28.5	33.6	38.8	44.1	39.4	38.8
Gaza Strip	23.1	29.4	5.9	11.1	20.0	5.9	22.2	-	26.3	39.1
Percentage of who are expecting higher employment level										
Palestinian Territory	13.9	8.2	8.6	20.4	11.3	11.9	11.3	-	13.3	12.8
West Bank	13.6	7.4	8.8	20.7	10.5	12.5	11.0	17.5	12.8	12.1
Gaza Strip	17.9	23.5	5.9	16.7	26.7	:	16.7	-	21.1	21.7
Percentage of who are expecting higher sales volume										
Palestinian Territory	40.2	29.0	38.2	50.7	27.8	32.9	38.2	-	37.5	36.9
West Bank	41.4	29.3	40.0	53.4	28.2	34.2	39.4	42.7	38.5	36.4
Gaza Strip	21.8	23.5	5.9	5.6	20.0	5.9	16.7	-	21.1	43.4

(-) No Data Available

(:) No Observations in the Sample

(-)

(:) تعني لا يوجد مشاهدات بالعينة

Table 9: Expectations of Owners/ Managers of the Active Industrial Enterprises for the Six Months that Follow the Reference Month Compared to the Reference Month (December, 2009) for the Main Indicators by Region

Indicator	Reference Month									
	2009									
	كانون أول Dec.	تشرين ثاني Nov.	تشرين أول Oct.	أيلول Sep.	أب Aug.	تموز Jul.	حزيران Jun.	أيار May	نيسان Apr.	آذار Mar.
Percentage of who are expecting better Enterprise situation										
Palestinian Territory	58.3	51.0	45.8	56.2	48.7	44.4	51.1	-	53.2	39.1
West Bank	59.7	50.9	47.3	57.8	49.1	45.5	51.1	49.0	53.8	60.2
Gaza Strip	37.2	53.0	17.6	27.8	40.0	5.9	50.0	-	42.1	39.1
Percentage of who are expecting higher employment level										
Palestinian Territory	26.7	15.7	11.4	26.6	19.3	21.5	24.8	-	26.9	26.1
West Bank	26.7	15.0	11.4	26.6	18.7	22.6	24.6	24.5	27.0	28.8
Gaza Strip	26.9	29.4	11.8	27.8	33.3	-	27.8	-	26.3	21.7
Percentage of who are expecting higher sales volume										
Palestinian Territory	58.2	52.3	45.5	55.3	48.5	44.8	51.7	-	54.1	43.5
West Bank	59.2	52.2	46.8	56.5	48.6	46.8	51.4	48.4	54.8	58.8
Gaza Strip	42.3	52.9	23.5	33.3	46.7	5.9	55.6	-	42.1	43.4

(-) No Data Available

(:) No Observations in the Sample

(-)

(:) تعني لا يوجد مشاهدات بالعينة

Table 10: Expectations of Owners/ Managers of the Active Industrial Enterprises about Better Expectations for their Enterprises for the Month that Follows the Reference Month (December, 2009) Compared to the Reference Month by Region

Indicator	Gaza Strip	West Bank	Palestinian Territory	
Enterprise performance in general	26.9	41.7	40.8	
Employees productivity	5.1	36.1	34.3	
Obtaining needed raw materials and inputs	24.4	11.4	12.1	
Reaching the employees for their work place	1.3	4.6	4.5	
Regularity of work	19.2	14.8	15.1	
Transporting finished goods to market	2.6	17.1	16.3	
Financial situations	19.2	30.0	29.3	
Banks credits & facilities	5.1	3.2	3.3	

Table 11: Expectations of Owners/ Managers of the Active Industrial Enterprises about Better Expectations for their Enterprises for the Six Months that Follow the Reference Month (December, 2009) Compared to the Reference Month for the Main Indicators by Region

Indicator	Gaza Strip	West Bank	Palestinian Territory	
Enterprise performance in general	47.5	58.6	57.9	
Employees productivity	6.4	51.8	49.1	
Obtaining needed raw materials and inputs	35.9	17.6	18.7	
Reaching the employees for their work place	1.3	6.0	5.8	
Regularity of work	28.2	24.0	24.2	
Transporting finished goods to market	3.8	26.9	25.6	
Financial situations	30.8	45.0	44.2	
Banks credits & facilities	9.0	5.1	5.4	

(2009)

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:1-12

Table 12-1: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Opinions of Main Indicators for the Month that Follows the Reference Month (December, 2009) Compared to the Reference Month in the Palestinian Territory

Indicator	Total	Not Exist	Much Worse	Somewhat Worse	/ About the Same/ Unchanged	Somewhat Better	Much Better	
Enterprise performance in general	100	:	0.6	13.3	45.3	38.8	2.0	
Production situation	100	0.9	0.7	13.3	43.8	39.4	1.9	
Volume of sales	100	0.5	0.7	14.0	44.6	38.7	1.5	
Employees productivity	100	0.4	0.5	10.6	54.2	33.2	1.1	
Obtaining needed raw materials and inputs	100	0.2	0.2	3.9	83.6	11.6	0.5	
Reaching the employees for their work place	100	0.2	0.1	1.2	94.0	3.8	0.7	
Regularity of work	100		0.8	4.6	79.5	14.6	0.5	
Level of employment	100	0.2	0.7	4.3	80.9	13.2	0.7	
Transporting finished goods to market	100	1.4	1.1	4.9	76.3	15.7	0.6	
Financial situations	100	0.2	0.8	9.7	60.0	28.2	1.1	
Banks credits & facilities	100	31.9	0.2	0.8	63.8	3.1	0.2	

(2009)

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:2-12

Table 12-2: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Opinions of Main Indicators for the Month that Follows the Reference Month (December, 2009) Compared to the Reference Month in the West Bank

Indicator	Total	Not Exist	Much Worse	Somewhat Worse	/ About the Same/ Unchanged	Somewhat Better	Much Better	
Enterprise performance in general	100	:	0.6	13.5	44.2	39.6	2.1	
Production situation	100	:	0.6	13.5	43.5	40.5	1.9	
Volume of sales	100	:	0.6	14.3	43.7	39.9	1.5	
Employees productivity	100	0.1	0.5	10.9	52.4	35.0	1.1	
Obtaining needed raw materials and inputs	100	:	0.1	3.8	84.7	10.9	0.5	
Reaching the employees for their work place	100	0.2	0.1	1.0	94.1	3.9	0.7	
Regularity of work	100	:	0.6	4.5	80.1	14.3	0.5	
Level of employment	100	0.2	0.5	4.3	81.4	12.9	0.7	
Transporting finished goods to market	100	:	1.0	5.1	76.8	16.5	0.6	
Financial situations	100	0.1	0.9	9.8	59.2	28.8	1.2	
Banks credits & facilities	100	30.7	0.2	0.8	65.1	3.0	0.2	

(:) No Observations in the Sample

(:)

(2009)

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Table 12-3: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Opinions of Main Indicators for the Month that Follows the Reference Month (December, 2009) Compared to the Reference Month in Gaza Strip

Indicator	Total	Not Exist	Much Worse	Somewhat Worse	/ About the Same/ Unchanged	Somewhat Better	Much Better	
Enterprise performance in general	100	:	1.3	10.3	61.5	25.6	1.3	
Production situation	100	15.4	1.3	10.3	49.9	21.8	1.3	
Volume of sales	100	9.0	1.3	9.0	58.9	20.5	1.3	
Employees productivity	100	5.1	1.3	5.1	83.4	3.8	1.3	
Obtaining needed raw materials and inputs	100	3.8	1.3	6.4	64.1	23.1	1.3	
Reaching the employees for their work place	100	:	:	3.8	94.9	1.3	:	
Regularity of work	100	:	3.8	6.4	70.6	19.2	:	
Level of employment	100	:	3.8	5.1	73.2	17.9	:	
Transporting finished goods to market	100	24.4	1.3	1.3	70.4	2.6	:	
Financial situations	100	1.3	:	7.7	71.8	19.2	:	
Banks credits & facilities	100	51.3	:	:	43.6	5.1	:	

(:) No Observations in the Sample

(:)

(2009)

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Table 13-1: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Opinions of Main Indicators During the Next Six Months Compared to Reference Month (December, 2009) in the Palestinian Territory

Indicator	Total	Not Exist	Much Worse	Somewhat Worse	/ About the Same/ Unchanged	Somewhat Better	Much Better	
Enterprise performance in general	100	:	1.3	13.9	26.9	53.6	4.3	
Production situation	100	0.9	1.4	13.8	25.6	54.0	4.3	
Volume of sales	100	0.5	1.5	14.7	25.1	53.9	4.3	
Employees productivity	100	0.4	1.3	11.2	38.0	46.0	3.1	
Obtaining needed raw materials and inputs	100	0.2	0.5	3.4	77.2	16.4	2.3	
Reaching the employees for their work place	100	0.2	0.3	1.1	92.6	3.9	1.9	
Regularity of work	100	:	1.2	4.6	70.0	22.5	1.7	
Level of employment	100	0.2	1.1	4.5	67.5	24.8	1.9	
Transporting finished goods to market	100	1.4	1.5	4.4	67.1	23.6	2.0	
Financial situations	100	0.2	1.7	9.2	44.7	41.1	3.1	
Banks credits & facilities	100	31.8	0.1	0.5	62.2	4.9	0.5	

(:) No Observations in the Sample

(:)

Table 13-2: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Opinions of Main Indicators During the Next Six Months Compared to Reference Month (December, 2009) in the West Bank

Indicator	Total	Not Exist	Much Worse	Somewhat Worse	/ About the Same/ Unchanged	Somewhat Better	Much Better	
Enterprise performance in general	100	:	1.2	14.2	26.0	54.1	4.5	
Production situation	100	:	1.3	14.2	24.8	55.2	4.5	
Volume of sales	100	:	1.4	15.2	24.2	54.7	4.5	
Employees productivity	100	0.1	1.2	11.6	35.3	48.6	3.2	
Obtaining needed raw materials and inputs	100	:	0.5	3.1	78.8	15.3	2.3	
Reaching the employees for their work place	100	0.2	0.3	1.1	92.4	4.0	2.0	
Regularity of work	100		1.1	4.5	70.4	22.2	1.8	
Level of employment	100	0.2	1.0	4.4	67.7	24.7	2.0	
Transporting finished goods to market	100	:	1.5	4.6	67.0	24.8	2.1	
Financial situations	100	0.1	1.7	9.4	43.8	41.7	3.3	
Banks credits & facilities	100	30.6	0.1	0.5	63.7	4.6	0.5	

(:) No Observations in the Sample

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Table 13-3: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Opinions of Main Indicators During the Next Six Months Compared to Reference Month (December, 2009) in Gaza Strip

Indicator	Total	Not Exist	Much Worse	Somewhat Worse	/ About the Same/ Unchanged	Somewhat Better	Much Better	
Enterprise performance in general	100	:	2.6	9.0	40.9	46.2	1.3	
Production situation	100	15.4	3.8	7.7	35.9	35.9	1.3	
Volume of sales	100	9.0	2.6	7.7	38.4	41.0	1.3	
Employees productivity	100	5.1	2.6	5.1	80.8	5.1	1.3	
Obtaining needed raw materials and inputs	100	3.8	1.3	7.7	51.3	34.6	1.3	
Reaching the employees for their work place	100	:	:	1.3	97.4	1.3	:	
Regularity of work	100	:	2.6	6.4	62.8	28.2	:	
Level of employment	100	:	2.6	5.1	65.4	26.9	:	
Transporting finished goods to market	100	24.4	1.3	1.3	69.2	3.8	:	
Financial situations	100	1.3	1.3	6.4	60.2	30.8	:	
Banks credits & facilities	100	51.3	:	:	39.7	9.0	:	

(:) No Observations in the Sample

(:) تعني لا يوجد مشاهدات بالعينة

Table 14: Percentage Distribution of Owners/Managers of the Industrial Enterprises Opinion About the Factors Affecting Production Cost During the Fourth Quarter 2009 by Region

Factors		Opinion						
		No effect	Relatively weak effect	Weak effect	Relatively large effect	Large effect		
Foreign competition	Palestinian Territory	35.4	8.5	12.8	20.2	23.1		
	West bank	33.4	8.9	13.4	20.3	24.1		
	Gaza strip	67.9	2.6	3.8	19.2	6.4		
Informal Sector	Palestinian Territory	34.0	8.4	24.4	19.3	14.0		
	West bank	30.9	8.8	25.9	19.9	14.5		
	Gaza strip	83.3	1.3	:	10.3	5.1		
Local Competition	Palestinian Territory	12.4	4.2	16.0	32.0	35.4		
	West bank	10.9	4.2	15.7	32.4	36.9		
	Gaza strip	35.9	5.1	20.5	25.6	12.8		
Transport cost	Palestinian Territory	11.8	7.0	20.3	35.9	24.9		
	West bank	9.7	7.3	21.1	36.7	25.2		
	Gaza strip	46.2	2.6	7.7	24.4	19.2		
Political situation	Palestinian Territory	7.0	3.2	17.0	35.9	36.9		
	West bank	6.5	3.4	17.6	37.1	35.4		
	Gaza strip	15.4	:	6.4	16.7	61.5		
Costs of raw materials and inputs	Palestinian Territory	6.0	2.6	11.2	30.8	49.5		
	West bank	5.2	2.7	11.7	31.5	48.9		
	Gaza strip	17.9	:	2.6	20.5	59.0		

(:) No Observations in the Sample

(:) تعني لا يوجد مشاهدات بالعينة

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Table 15: Percentage Distribution of the Frequency of Loans Requested From the Banks According to the Owners/Managers of the Industrial Enterprises Opinion During the Fourth Quarter 2009 by Region

Frequency	Gaza Strip	West Bank	Palestinian Territory	
No loan request	100.0	93.2	93.6	
Once	:	5.8	5.5	
2-5	:	1.0	0.9	5-2
Total	100	100	100	

(:) No Observations in the Sample

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Table 16: Percentage Distribution of Owners/ Managers of the Industrial Enterprises According to Their Views About the Export Obstacles During the Fourth Quarter 2009 by Region

Problems	Region	Not applicable	I don't know	Large difficulty	Medium difficulty	Small difficulty	No difficulty		
Commitment to international market requirements	Palestinian Territory	-	-	-	-	-	-		
	West bank	2.1	0.2	1.6	3.0	12.3	80.8		
	Gaza strip	-	-	-	-	-	-		
Commitment to export market packaging requirements	Palestinian Territory	-	-	-	-	-	-		
	West bank	1.9	0.4	0.5	2.3	8.8	86.1		
	Gaza strip	-	-	-	-	-	-		
Price competition in the export market	Palestinian Territory	-	-	-	-	-	-		
	West bank	1.6	0.2	4.9	14.1	24.6	54.6		
	Gaza strip	-	-	-	-	-	-		
Compliance to quantity demanded and delivery time	Palestinian Territory	-	-	-	-	-	-		
	West bank	0.7	0.2	1.2	5.3	13.4	79.2		
	Gaza strip	-	-	-	-	-	-		
Export financing	Palestinian Territory	-	-	-	-	-	-		
	West bank	2.5	0.4	1.4	4.4	14.1	77.2		
	Gaza strip	-	-	-	-	-	-		
Marketing ability	Palestinian Territory	-	-	-	-	-	-		
	West bank	5.1	0.2	2.2	4.6	23.3	64.6		
	Gaza strip	-	-	-	-	-	-		
Regular achievement of raw materials	Palestinian Territory	-	-	-	-	-	-		
	West bank	7.2		3.0	5.3	23.7	60.8		
	Gaza strip	-	-	-	-	-	-		

(-) No Data Available

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Table 16 (Cont): Percentage Distribution of Owners/ Managers of the Industrial Enterprises According to Their Views About the Export Obstacles During the Fourth Quarter 2009 by Region

Problems	Region	Not applicable	I don't know	Large difficulty	Medium difficulty	Small difficulty	No difficulty		
Regular achievement of export	Palestinian Territory	-	-	-	-	-	-		
	West bank	3.2	0.2	3.5	7.2	39.4	46.5		
	Gaza strip	-	-	-	-	-	-		
Regular achievement of employee	Palestinian Territory	-	-	-	-	-	-		
	West bank	6.4		0.7	0.9	4.2	87.8		
	Gaza strip	-	-	-	-	-	-		
Palestinian export regulation and license	Palestinian Territory	-	-	-	-	-	-		
	West bank	0.9	0.4	2.2	4.9	15.5	76.1		
	Gaza strip	-	-	-	-	-	-		
Information access to the foreign market	Palestinian Territory	-	-	-	-	-	-		
	West bank	3.4	0.9	4.0	5.3	28.6	57.8		
	Gaza strip	-	-	-	-	-	-		
Traveling problems imposed on entering foreign markets	Palestinian Territory	-	-	-	-	-	-		
	West bank	1.6	0.5	9.6	7.2	31.8	49.3		
	Gaza strip	-	-	-	-	-	-		
Import regulation in the foreign market	Palestinian Territory	-	-	-	-	-	-		
	West bank	2.3	0.9	5.3	8.0	34.6	48.9		
	Gaza strip	-	-	-	-	-	-		
Customer payment guarantee	Palestinian Territory	-	-	-	-	-	-		
	West bank	0.5	0.9	15.2	13.6	25.9	43.9		
	Gaza strip	-	-	-	-	-	-		

(-) No Data Available

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Table 17: Percentage of Mechanism of Finding Customers in the Export Market During the Fourth Quarter 2009 by Region

Approaching Customers	Gaza Strip	West Bank	Palestinian Territory	
Market researches	-	21.6	-	
Information gathered from commerce chamber industrial union etc...	-	11.3	-	
Participate in international exhibitions and organized business missions	-	25.3	-	
Self-organized visits to the export market	-	41.4	-	
Personal relationships and contacts	-	93.5	-	
Through internet	-	18.6	-	
Customer self initiative	-	69.7	-	

(-) No Data Available

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