Palestinian Central Bureau of Statistics

Survey on the Perception of the Owners/Managers of the Industrial Establishments Towards the Economic Conditions, July 2005

The press conference of the survey results

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Contents

Press Release
On the Main Findings of the Survey on the Perception of the Owners/Managers of the Industrial Establishments Towards the Economic Conditions, July 2005

Continuing decrease in the level of optimastism in the opinion of improving establishments' conditions during July compared with January 2005.

Industrial Activity is one of the bases of the economy, since the preliminary estimates for the Gross Domestic Product 2005 indicates that the industrial activity comprises a share of 12.7% of the Gross Domestic Product at constant prices, while its share was 15.7% before the outbreak of Al-Aqsa Intifada. This survey conducted to give an overview on the perception of the owners/managers of the Industrial establishments about the economic conditions. Data collection took place during the period 2/8/2005-23/8/2005 on a sample composed of 261 establishments, of which 211 in Remaining West Bank and 50 in Gaza Strip. Large Industrial Establishments were choosen, which comprise 70% of the total industrial output.

Overall trend: Continuous Decline in the perception of the owners/managers of the industrial establishments towards the economic conditions

Levels of optimisms in general declined continuously in different indicators during July compared with January 2005. The percentage of whom are expecting improvement on the establishments situation declined by 9.4% during July compared with 5.4% during June, in addition to that the percentage of whom are expecting higher employment level declined by 44.8% compared with 33.6% for the same months. On the other side, improvements were reported on the perceptions of the managers who expect higher volumes of sales during July compared with January as this percentage reached 9.6%, compared with June (8.6%).

There were significant differences on the geographic regions, as the percentage of owner expecting improvements on the situations declined by 10.2% in Remaining West Bank during July compared with January 2005, while it was 7.4% in Gaza Strip during the same period. Meanwhile, the percentage of owners who expected higher level of employment decreased by 56.5% in Remaining West Bank compared with 3.0% in Gaza Strip, as the percentage of owners who expected higher volume of sales increased by 20.0% in Remaining West Bank compared with a decrease by 20.1% in Gaza Strip for the same period.

In addition to that, the overall trend for the pessimistic expectations for the coming six months in Palestinian Territory reported a significant differences at the level of geographic regions, as the perception of the owners who are expecting improvements on their establishments decreased by 43.5% during July compared with 31.6% during June and the percentage of owners expecting higher level of employments decreased by 56.4% compared with 54.2% for the same months. On other hand, the percentage of owners expecting an increase in the volume of sales decreased during the next six months by 39.3% during July compared with 27.0% during June.

The above indicators indicate a general decline in the optimistic levels on the expectation of having positive improvements on the establishments situations in Remaining West Bank with cautious optimist in Gaza Strip according to the perceptions of the mangers of those establishments compared with their expectations on the beginning of the year 2005.

The Current Situation: Gaza Strip opinions are more optimistic than Remaining West Bank

As for the expectations in the short run for July 2005, 42.3% of the owners/managers of the industrial establishments expect a better situation for their establishments compared with June (41.3% in Remaining West Bank and 46.3% in Gaza Strip), against 16.4% expected a worse situation (19.5% in Remaining West Bank and 4.9% in Gaza Strip), while 41.3% expected no changes (39.2% in Remaining West Bank and 48.8% in Gaza Strip).

The main findings of the survey regarding the level of employment were optimatic, as 20.7% expected increase in employment level, while 7.0% expected a decline, and 72.3% expect the same level.

Regarding the sales volume, 50.0% of the owners/managers of the industrial establishments in Remaining West Bank and Gaza Strip expect higher sales volume, and 17.4% expect lower sales volume.

Mid-Term Expectations shows 65.8% of the owners/ mangers in Gaza Strip expect better situation for their establishments compared with 37.0% in Remaining West Bank

As for the expectation on the mid term (the next six months), 65.8% of the owners/managers of the industrial establishments in Gaza Strip expect a better situation for their establishment compared with July, against 37.0% in Remaining West Bank. Meanwhile, 21.0% expected a worse situation in Remaining West Bank against 4.9% in Gaza Strip, while 42.0% and 29.3% expected no changes in Remaining West Bank and Gaza Strip consequently.

The expectations of the owners/managers of the industrial establishments in Gaza Strip were optimistic as 63.4% expected increase in employment level, while 6.3% expected decreasing, and 29.3% expected the same level. In Remaining West Bank, owners/ managers were less optimistic as 15.4% expected increasing employment level and 80.4% expected the same level, and 4.2% expected decreasing level of employment.

Data reveal that 47.2% of the owners/managers of the industrial establishments reported that the volume of sales would increase in the coming six months (39.8% in Remaining West Bank, and 73.2% in Gaza Strip), while 19.6% of them expect a decline in the volume of their sales (39.2% in Remaining West Bank and 12.2% in Gaza Strip).

Summary

First: On the overall trend:

- The percentage of whom is expecting improvements on the establishment's situation declined by 9.4% during July compared with 5.4% during June 2005 (Base month is January 2005).
- The percentage of whom is expecting higher level of employment declined by 44.8% during July compared with 33.6% during June 2005 (Base month is January 2005).
- On the other side, improvements were reported on the perceptions of the managers whom is expecting higher volumes of sales as this percentage reached 9.6% during July compared with 8.6% during June.

Second: The expectations of the owners/ mangers of the industrial establishments were optimistic on the mid term period compared to the short-term expectations, which can appear from the following:

- As for the establishment situation, 43.4% of the owners/ mangers of the industrial establishments expect better situation during the next six months while this percentage was 42.3% for the short- term expectations.
- 26.1% of the owners were optimistic in their expectations about the level of employment for the next six month, meanwhile this percent was 20.7 % for the next months.
- 50.0% expect increases in the volume of sales in the short-term expectation, while this percentage was 47.2% for the next six months.

Third: The expectations of the owners/ mangers of the industrial establishments were more optimistic for Gaza Strip compared to the expectations of the owners in Remaining West Bank, which can appear from the following:
- 65.8% of the owners were optimistic in their expectations for the establishment situation in Gaza Strip; meanwhile this percent was 37.0% in Remaining West Bank.
- 73.2% expect increases in the volume of sales over the med-term expectation in Gaza Strip compared with 39.8% in Remaining West Bank.
- 63.4% of the owners were optimistic in their expectations about increasing the level of employment in Gaza Strip; meanwhile this percent was 15.4% in Remaining West Bank.

Fourth: The expectations of the owners/ mangers of the industrial establishments on the expected sales level stability or decline were different in Gaza Strip compared to the expectations of the owners in Remaining West Bank, which can appear from the following:
- 30.6% of the owners/ mangers of the industrial establishments in Remaining West Bank reported that the decline in the consumer purchasing power as the main reason affecting the sales level while 19.0% in Gaza Strip reported it as the main reason.
- 23.9% of the owners in Gaza Strip refer that the difficulties in obtaining needed raw materials or inputs consider as the main reason affecting the level of sales, while 0.0% refer to that reason in Remaining West Bank.
- 19.0% of the owners/ managers of the industrial establishments in Gaza Strip expect difficulties in exporting as the main reason affecting the level of sales, while it was 6.9% in Remaining West Bank.

جدول 1: التغيرات التي طرأت على توقعات أصحاب/مدراء المنشآت الصناعية حول أهم المؤشرات في باقي الضفة الغربية وقطاع غزة

Table 1: Expectations of Owners/ Managers of the Industrial Establishments about the Main Indicators in Remaining West Bank and Gaza Strip

Indicator	* July 2005 تموز %		* June 2005 حزيران %		*May 2005 أيار %		*April 2005 نيسان %		*January 2005 كانون ثاني %		المؤشر
	الستة شهور القادمة Next six Months	آب August	الستة شهور القادمة Next six Months	تموز July	الستة شهور القادمة Next six Months	حزيران June	الستة شهور القادمة Next six Months	أيار May	الستة شهور القادمة Next six Months	شباط February	
Percentage of who are expecting better Establishment situation	43.6	42.3	52.8	44.2	53.9	40.8	60.4	46.2	77.2	46.7	نسبة المتفائلين بتحسن وضع المنشأة
Percentage of who are expecting higher employment level	26.1	20.7	27.4	24.9	27.2	21.4	34.0	24.9	59.8	37.5	نسبة المتفائلين بارتفاع مستوى التشغيل
Percentage of who are expecting higher sales volume	47.2	50.0	56.7	49.5	61.8	47.6	63.5	48.2	77.7	45.6	نسبة المتفائلين بارتفاع حجم المبيعات

*Data collection for January took place during 4/2/2005-6/3/2005.

* نفذ العمل الميداني لدورة شهر كانون ثاني خلال الفترة 2005/2/4-2005/3/6.

*Data collection for April took place during 2-23/5/2005.

* نفذ العمل الميداني لدورة شهر نيسان خلال الفترة 2-2005/5/23.

*Data collection for May took place during 2-23/6/2005.

* نفذ العمل الميداني لدورة شهر أيار خلال الفترة 2-2005/6/23.

*Data collection for June took place during 2-23/7/2005.

* نفذ العمل الميداني لدورة شهر حزيران خلال الفترة 2-2005/7/23.

*Data collection for July took place during 2-23/8/2005.

* نفذ العمل الميداني لدورة شهر تموز خلال الفترة 2-2005/8/23.

جدول 2: التغيرات التي طرأت على توقعات أصحاب/مدراء المنشآت الصناعية حول أهم المؤشرات في باقي الضفة الغربية

Table 2: Expectations of Owners/ Managers of the Industrial Establishments about the Main Indicators in Remaining West Bank

Indicator	* July 2005 تموز %		*June 2005 حزيران %		*May 2005 أيار %		*April 2005 نيسان %		*January 2005 كانون ثاني %		المؤشر
	الستة شهور القادمة Next six Months	آب August	الستة شهور القادمة Next six Months	تموز July	الستة شهور القادمة Next six Months	حزيران June	الستة شهور القادمة Next six Months	أيار May	الستة شهور القادمة Next six Months	شباط February	
Percentage of who are expecting better Establishment situation	37.0	41.3	49.9	45.0	59.1	42.2	59.8	43.5	74.5	46.0	نسبة المتفائلين بتحسن وضع المنشأة
Percentage of who are expecting higher employment level	15.4	14.7	18.8	18.1	15.0	13.0	26.0	17.5	42.7	33.8	نسبة المتفائلين بارتفاع مستوى التشغيل
Percentage of who are expecting higher sales volume	39.8	50.3	55.6	54.1	57.8	46.3	63.0	46.1	73.0	41.9	نسبة المتفائلين بارتفاع حجم المبيعات

*Data collection for January took place during 4/2/2005-6/3/2005.

* نفذ العمل الميداني لدورة شهر كانون ثاني خلال الفترة 2005/2/4-2005/3/6.

*Data collection for April took place during 2-23/5/2005.

* نفذ العمل الميداني لدورة شهر نيسان خلال الفترة 2-2005/5/23.

*Data collection for May took place during 2-23/6/2005.

* نفذ العمل الميداني لدورة شهر أيار خلال الفترة 2-2005/6/23.

*Data collection for June took place during 2-23/7/2005.

* نفذ العمل الميداني لدورة شهر حزيران خلال الفترة 2-2005/7/23.

*Data collection for July took place during 2-23/8/2005.

* نفذ العمل الميداني لدورة شهر تموز خلال الفترة 2-2005/8/23.

جدول3: توقعات أصحاب/مدراء المنشآت الصناعية حول أهم المؤشرات في قطاع غزة

Table 3: Expectations of Owners/ Managers of the Industrial Establishments about the Main Indicators in Gaza Strip

Indicator	* August 2005 تموز %		*June 2005 حزيران %		*May 2005 أيار %		*April 2005 نيسان %		*January 2005 كانون ثاني %		المؤشر
	الستة شهور القادمة Next six Months	آب August	الستة شهور القادمة Next six Months	تموز July	الستة شهور القادمة Next six Months	حزيران June	الستة شهور القادمة Next six Months	أيار May	الستة شهور القادمة Next six Months	شباط February	
Percentage of who are expecting better Establishment situation	65.8	46.3	64.3	40.4	59.1	36.4	62.8	55.8	88.9	50.0	نسبة المتفائلين بتحسن وضع المنشأة
Percentage of who are expecting higher employment level	63.4	41.5	62.8	52.5	68.2	50.0	62.8	51.1	88.9	42.8	نسبة المتفائلين بارتفاع مستوى التشغيل
Percentage of who are expecting higher sales volume	73.2	48.8	60.8	30.3	75.0	52.2	65.1	55.8	97.2	61.1	نسبة المتفائلين بارتفاع حجم المبيعات

*Data collection for January took place during 4/2/2005-6/3/2005.

* نفذ العمل الميداني لدورة شهر كانون ثاني خلال الفترة 2005/3/6-2005/2/4.

*Data collection for April took place during 2-23/5/2005.

* نفذ العمل الميداني لدورة شهر نيسان خلال الفترة 2005/5/23-2.

*Data collection for May took place during 2-23/6/2005.

* نفذ العمل الميداني لدورة شهر أيار خلال الفترة 2005/6/23-2.

*Data collection for June took place during 2-23/7/2005.

* نفذ العمل الميداني لدورة شهر حزيران خلال الفترة 2005/7/23-2.

*Data collection for July took place during 2-23/8/2005.

* نفذ العمل الميداني لدورة شهر تموز خلال الفترة 2005/8/23-2.

جدول 4: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حول أداء المنشآت من حيث الإنتاج خلال شهر تموز 2005 بالمقارنة مع شهر حزيران 2005 حسب المنطقة

Table4: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Opinions about Establishments Production During July 2005 Compared with June 2005 by Region

Attitude	قطاع غزة Gaza Strip %	باقي الضفة الغربية Remaining West Bank %	باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip %	الاتجاه
A lot better	0.0	5.6	4.3	أفضل بكثير
Somewhat better	36.6	39.9	39.1	أفضل إلى حد ما
About the same/ Unchanged	56.1	27.3	33.7	نفس الشيء/ لم يطرأ تغير يذكر
Somewhat worse	7.3	25.2	21.2	أسوأ إلى حد ما
A lot worse	0.0	2.0	1.7	أسوأ بكثير
Total	**100**	**100**	**100**	**المجموع**

جدول 5: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حسب توقعاتهم بشأن وضع إنتاج المنشآت خلال شهر آب 2005 والشهور الستة القادمة حسب المنطقة

Table 5: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Expectation about Establishments Production in August 2005 and Next Six Months by Region

Attitude	Time Period and Region المنطقة والفترة الزمنية						الاتجاه
	قطاع غزة Gaza Strip		باقي الضفة الغربية Remaining West Bank		باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip		
	خلال الشهور الستة القادمة Next Six Months %	خلال شهر آب August %	خلال الشهور الستة القادمة Next Six Months %	خلال شهر آب August %	خلال الشهور الستة القادمة Next Six Months %	خلال شهر آب August %	
A lot better	9.8	0.0	2.7	0.7	4.3	0.5	افضل بكثير
Somewhat better	56.0	46.3	34.3	40.6	39.1	41.8	افضل إلى حد ما
About the same/ Unchanged	29.3	48.8	42.0	39.2	39.3	41.3	تقريبا نفس الشيء
Somewhat worse	4.9	4.9	20.3	18.8	16.8	15.9	أسوء إلى حد ما
A lot worse	0.0	0.0	0.7	0.7	0.5	0.5	أسوء بكثير
Total	**100**	**100**	**100**	**100**	**100**	**100**	**المجموع**

جدول 6: توزيع آراء أصحاب/مدراء المنشآت الصناعية حول المشاكل التي واجهت المنشآت خلال شهري تموز وآب 2005 لباقي الضفة الغربية وقطاع غزة

Table 6: Distribution of Owners/Managers of the Industrial Establishments According to their Views about the Problems Faced the Establishment During July And August 2005 in Remaining West Bank and Gaza Strip

Problem	Time period and Opinion الوصف والفترة الزمنية										المشكلة
	أسوء بكثير A lot worse		أسوء الى حد ما Somewhat worse		تقريبا نفس الشيء/ لم يطرأ تغيير يذكر About the same/ Unchanged		افضل الى حد ما Somewhat better		افضل بكثير A lot better		
	خلال شهر آب August %	خلال شهر تموز July %	خلال شهر آب August %	خلال شهر تموز July %	خلال شهر آب August %	خلال شهر تموز July %	خلال شهر آب August %	خلال شهر تموز July %	خلال شهر آب August %	خلال شهر تموز July %	
Business did not suffer	0.0	0.0	2.7	7.1	56.5	50.5	32.6	37.0	8.2	5.4	أداء المؤسسة بشكل عام
Difficulties in obtaining needed raw materials or inputs	0.0	0.0	3.3	5.5	73.2	73.8	16.9	16.9	6.6	3.8	الحصول على المواد الأولية اللازمة ومدخلات الإنتاج
Problems of employees reaching place of work	0.0	2.2	2.2	2.2	78.3	73.8	4.8	12.0	14.7	12.0	وصول العاملين إلى مكان العمل
Unable to open/operate/work	0.0	0.0	1.1	2.8	79.9	75.5	4.3	8.7	14.7	13.0	تمكن المنشاة من فتح باب/تشغيل/العمل بشكل منتظم.
Difficulties in transporting finished goods to market	1.2	1.1	7.1	10.3	70.1	67.9	16.3	20.1	5.4	0.5	صعوبات في شحن المنتجات الجاهزة للسوق
Financial problems or unable to obtain bank loans	1.1	1.1	3.3	3.8	77.2	78.3	10.8	13.5	7.6	3.3	الأوضاع المالية الخاصة، و التسهيلات من البنوك

جدول 7: توزيع آراء أصحاب/مدراء المنشآت الصناعية حول المشاكل التي واجهت المنشآت خلال شهري تموز وآب 2005 لباقي الضفة الغربية

Table 7: Distribution of Owners/Managers of the Industrial Establishments According to their Views about the Problems Faced the Establishment During July And August 2005 in Remaining West Bank

Problem	Time period and Opinion الوصف والفترة الزمنية										المشكلة
	أسوء بكثير A lot worse		أسوء الى حد ما Somewhat worse		تقريبا نفس الشيء/ لم يطرأ تغيير يذكر About the same/ Unchanged		افضل الى حد ما Somewhat better		افضل بكثير A lot better		
	خلال شهر آب August %	خلال شهر تموز July %	خلال شهر آب August %	خلال شهر تموز July %	خلال شهر آب August %	خلال شهر تموز July %	خلال شهر آب August %	خلال شهر تموز July %	خلال شهر آب August %	خلال شهر تموز July %	
Business did not suffer	0.0	0.0	2.8	8.4	60.1	49.6	30.8	35.0	6.3	7.0	أداء المؤسسة بشكل عام
Difficulties in obtaining needed raw materials or inputs	0.0	0.0	4.2	6.3	81.7	79.6	9.9	9.9	4.2	4.2	الحصول على المواد الأولية اللازمة ومدخلات الإنتاج
Problems of employees reaching place of work	0.0	0.0	2.8	2.1	88.8	87.4	4.2	6.3	4.2	4.2	وصول العاملين إلى مكان العمل
Unable to open/operate/work	0.0	0.0	1.4	2.8	90.9	89.5	3.5	3.5	4.2	4.2	تمكن المنشاة من فتح باب/تشغيل/العمل بشكل منتظم.
Difficulties in transporting finished goods to market	1.4	1.4	9.1	12.6	77.6	75.5	11.9	10.5	0.0	0.0	صعوبات في شحن المنتجات الجاهزة للسوق
Financial problems or unable to obtain bank loans	1.4	1.4	4.2	4.2	86.0	86.0	4.2	4.2	4.2	4.2	الأوضاع المالية الخاصة، و التسهيلات من البنوك

جدول 8: توزيع آراء أصحاب/مدراء المنشآت الصناعية حول المشاكل التي واجهت المنشآت خلال شهري تموز وآب 2005 في قطاع غزة

Table 8: Distribution of Owners/Managers of the Industrial Establishments According to their Views about the Problems Faced the Establishment During July And August 2005 in Gaza Strip

Problem	Time period and Opinion الوصف والفترة الزمنية										المشكلة
	أسوء بكثير A lot worse		أسوء الى حد ما Somewhat worse		تقريبا نفس الشيء/ لم يطرأ تغيير يذكر About the same/ Unchanged		افضل الى حد ما Somewhat better		افضل بكثير A lot better		
	خلال شهر آب August %	خلال شهر تموز July %	خلال شهر آب August %	خلال شهر تموز July %	خلال شهر آب August %	خلال شهر تموز July %	خلال شهر آب August %	خلال شهر تموز July %	خلال شهر آب August %	خلال شهر تموز July %	
Business did not suffer	0.0	0.0	2.4	2.4	44.0	53.7	39.0	43.9	14.6	0.0	أداء المؤسسة بشكل عام
Difficulties in obtaining needed raw materials or inputs	0.0	0.0	0.0	2.4	43.9	53.7	41.5	41.5	14.6	2.4	الحصول على المواد الأولية اللازمة ومدخلات الإنتاج
Problems of employees reaching place of work	0.0	0.0	0.0	2.4	41.5	26.8	7.3	31.8	51.2	39.0	وصول العاملين إلى مكان العمل
Unable to open/operate/work	0.0	0.0	0.0	2.4	41.5	26.8	7.3	26.8	51.2	44.0	تمكن المنشاة من فتح باب/تشغيل/العمل بشكل منتظم.
Difficulties in transporting finished goods to market	0.0	0.0	0.0	2.4	43.9	41.5	31.7	53.7	24.4	2.4	صعوبات في شحن المنتجات الجاهزة للسوق
Financial problems or unable to obtain bank loans	0.0	0.0	0.0	2.5	46.4	51.2	34.1	46.3	19.5	0.0	الأوضاع المالية الخاصة، و التسهيلات من البنوك

جدول 9: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حسب توقعاتهم بشأن مستوى التشغيل في المنشآت في المستقبل حسب المنطقة

Table 9: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Expectation about Level of Employment in the Establishments in the Future by Region

Level of employment	Time Period and Region المنطقة والفترة الزمنية						مستوى التشغيل
	قطاع غزة Gaza Strip		باقي الضفة الغربية Remaining West Bank		باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip		
	الستة شهور القادمة Next Six Months %	آب August %	الستة شهور القادمة Next Six Months %	آب August %	الستة شهور القادمة Next Six Months %	آب August %	
Significantly higher	12.2	0.0	1.4	0.0	3.8	0.0	أعلى بكثير
Somewhat higher	51.2	41.5	14.0	14.7	22.3	20.7	أعلى إلى حد ما
About the same	29.3	48.7	80.4	79.0	69.0	72.3	تقريبا نفس المستوى
Somewhat less	7.3	9.8	4.2	6.3	4.9	7.0	أقل بعض الشيء
Significantly less	0.0	0.0	0.0	0.0	0.0	0.0	أقل بكثير
Total	**100**	**100**	**100**	**100**	**100**	**100**	**المجموع**

جدول 10: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حسب توقعاتهم حول قيمة المبيعات للمنشآت في المستقبل حسب المنطقة

Table 10: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Expectation about Value of Sales in the Establishments in the Future by Region

Value of sales	Time Period and Region المنطقة والفترة الزمنية						قيمة المبيعات
	قطاع غزة Gaza Strip		باقي الضفة الغربية Remaining West Bank		باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip		
	الستة شهور القادمة Next Six Months %	آب August %	الستة شهور القادمة Next Six Months %	آب August %	الستة شهور القادمة Next Six Months %	آب August %	
Significantly higher	9.8	0.0	2.8	2.0	4.3	1.6	أعلى بكثير
Somewhat higher	63.4	48.8	37.0	48.3	42.9	48.4	أعلى إلى حد ما
About the same	12.2	36.6	39.2	31.5	33.2	32.6	تقريبا نفس المستوى
Somewhat less	14.6	14.6	18.2	16.8	17.4	16.3	أقل بعض الشيء
Significantly less	0.0	0.0	2.8	1.4	2.2	1.1	أقل بكثير
Total	**100**	**100**	**100**	**100**	**100**	**100**	**المجموع**

جدول 11: التوزيع النسبي لآراء أصحاب/مدراء المنشآت الصناعية حسب توقعاتهم بشأن أسباب تراجع أو ثبات المستوى المتوقع للمبيعات حسب المنطقة

Table 11: Percentage Distribution of Owners/Managers of the Industrial Establishments According to their Expectation about the Expected Sales Level Stability or Decline by Region

Reason	قطاع غزة Gaza Strip %	باقي الضفة الغربية Remaining West Bank %	باقي الضفة الغربية وقطاع غزة Remaining West Bank and Gaza Strip %	السبب
Decrease in Demand	0.0	4.2	3.2	تراجع الطلب على منتجات المنشأة
Lack of credit/finance	4.8	1.4	2.2	نقص التمويل والقدرة على الاقتراض
Difficulties in Exporting Finished goods	19.0	6.9	9.7	صعوبات في التصدير
Difficulties in obtaining needed raw materials or inputs	23.9	0.0	5.4	صعوبات في وصول مستلزمات الانتاج للمنشأة
Employees unable reaching place of work	0.0	0.0	0.0	عدم تمكن العاملين من الوصول الى أماكن عملهم
Decline in the Consumer Purchasing Power	19.0	30.6	28.0	انخفاض القدرة الشرائية للمستهلكين
Obstacles in Marketing	9.5	12.5	11.8	صعوبة تسويق المنتجات
Competitive Goods	9.5	8.3	8.6	ظهور سلع منافسة
Other	14.3	36.1	31.1	أخرى
Total	**100**	**100**	**100**	**المجموع**