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			<b>2013</b>		<b>.1</b>
					<b>1-1</b>
2013				/	%13.1
	%14.0		%13.0	2012	
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%14.0	%11.8	2012		2013	
					<b>3-1</b>
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2013				/	%37.4
				%36.8	%37.5
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## **Tables**



2012

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**Table 1: Percentage of the Active Industrial Enterprises Witnessed Improvement in their Situation During the First Quarter 2013 Compared to the Fourth Quarter 2012 for the Main Indicators by Region**

Indicator	Region			
	Gaza Strip	West Bank	Palestine	
Enterprise's performance in general	14.0	13.0	<b>13.1</b>	
Production situation	14.0	11.8	<b>12.1</b>	
Employees' productivity	14.0	8.4	<b>9.1</b>	
Obtaining needed raw materials and inputs	14.0	6.4	<b>7.3</b>	
Regularity of work	14.0	4.6	<b>5.8</b>	
Transporting finished goods to market	14.0	4.9	<b>6.1</b>	
Financial situations	14.0	11.8	<b>12.1</b>	
Banks' credits & facilities	4.0	1.4	<b>1.8</b>	
Value of sales	14.0	12.7	<b>12.9</b>	

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**Table 2: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises in Palestine According to Their Opinions of Main Indicators During the First Quarter 2013 Compared to the Fourth Quarter 2012**

Indicator	Total	Applicable Not	Worse	/ About the Same/ Unchanged	Better	
Enterprise's performance in general	100	0.0	19.4	67.5	13.1	
Production situation	100	0.0	19.7	68.2	12.1	
Employees' productivity	100	0.0	14.6	76.3	9.1	
Obtaining needed raw materials and inputs	100	0.0	13.4	79.3	7.3	
Regularity of work	100	0.0	15.9	78.3	5.8	
Transporting finished goods to market	100	14.6	11.1	68.2	6.1	
Financial situations	100	0.0	24.5	63.4	12.1	
Banks' credits & facilities	100	56.3	2.5	39.4	1.8	
Value of sales	100	0.0	23.0	64.1	12.9	

**Table 3: Percentage Distribution of Owners/Managers of the Active Industrial Enterprises According to the Reasons of the Decline in Sales Level by Region During the First Quarter 2013**

Reason	Gaza Strip	West Bank	Palestine	
Difficulties in exporting finished goods	5.3	11.1	9.9	
Decline in consumer's purchasing power	36.8	37.5	37.4	
Obstacles related to Marketing of Products	0.0	2.8	2.2	( )
Competing products	15.8	4.2	6.6	
Reasons Related Seasonally	10.5	33.3	28.6	
Military check points/Israeli actions/ closures	0.0	5.6	4.4	/ /
Lack of capital needed for the development of the institution	0.0	1.4	1.1	
Higher fees and taxes	-	-	-	
The instability of government systems (political instability)	0.0	2.8	2.2	( )
Lack of trained workers	-	-	-	
Other	31.6	1.3	7.6	
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>	

(-) No Observations in the Sample

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**Table 4: Percentage Distribution of Owners/Managers of the Active Industrial Enterprises According to Their Opinions on the Existence of Competing Products During the First Quarter 2013 by Region**

<b>Existence of competing products</b>	<b>Gaza Strip</b>	<b>West Bank</b>	<b>Palestine</b>	
There is competition	100.0	97.7	<b>98.0</b>	
There is no competition	0.0	2.3	<b>2.0</b>	
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>	

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**Table 5: Percentage Distribution of the Owners\ Managers of the Active Industrial Enterprises According to their Opinions on the Type of Existing Competition During the First Quarter 2013 by Region**

<b>Type of Competition</b>	<b>Gaza Strip</b>	<b>West Bank</b>	<b>Palestine</b>	
Local	52.0	52.4	<b>52.3</b>	
Foreign	6.0	9.5	<b>9.0</b>	
Both	42.0	38.1	<b>38.7</b>	
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>	

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**Table 6: Expectations of Owners/ Managers of the Active Industrial Enterprises about anticipated Improvement of Main Indicators Related to their Enterprises for the Second Quarter 2013 Compared to the First Quarter 2013 by Region**

<b>Indicator</b>	<b>Gaza Strip</b>	<b>West Bank</b>	<b>Palestine</b>	
Enterprise's performance in general	58.0	33.2	<b>36.4</b>	
Production situation	58.0	33.2	<b>36.4</b>	
Volume of sales	58.0	37.3	<b>39.9</b>	
Employees' productivity	58.0	22.8	<b>27.3</b>	
Obtaining needed raw materials and inputs	58.0	15.6	<b>21.0</b>	
Regularity of work	58.0	19.9	<b>24.7</b>	
Transporting finished goods to market	58.0	20.2	<b>25.0</b>	
Financial situations	58.0	28.9	<b>32.6</b>	
Banks' credits & facilities	6.0	4.9	<b>5.1</b>	

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**Table 7: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises in Palestine According to Their Expectations of Main Indicators for the Second Quarter 2013 Compared to the First Quarter 2013**

Indicator	Total	Don't Know	Worse	/ About the Same/ Unchanged	Better	
Enterprise's performance in general	100	1.2	12.9	49.5	36.4	
Production situation	100	1.0	13.1	49.5	36.4	
Volume of sales	100	2.0	13.4	44.7	39.9	
Employees productivity	100	0.7	11.9	60.1	27.3	
Obtaining needed raw materials and inputs	100	2.7	11.4	64.9	21.0	
Regularity of work	100	4.6	11.4	59.3	24.7	
Transporting finished goods to market	100	20.2	8.6	46.2	25.0	
Financial situations	100	10.1	14.1	43.2	32.6	
Banks credits & facilities	100	58.8	4.0	32.1	5.1	

**Table 8: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views About the Satisfaction Level on Services Provided by Governmental and Private Enterprises During the First Quarter 2013 by Region**

Kind of Service	Region	Total	Don't Know	Not-satisfied	satisfied		
<b>Infrastructure and facilities</b>							
Electricity supply	Palestine	<b>100</b>	<b>0.3</b>	<b>27.0</b>	<b>72.7</b>		
	West bank	<b>100</b>	0.3	16.8	82.9		
	Gaza strip	<b>100</b>	0.0	98.0	2.0		
Water supply	Palestine	<b>100</b>	<b>1.0</b>	<b>31.3</b>	<b>67.7</b>		
	West bank	<b>100</b>	0.5	24.9	74.6		
	Gaza strip	<b>100</b>	4.0	76.0	20.0		
The quality of roads	Palestine	<b>100</b>	<b>1.8</b>	<b>30.3</b>	<b>67.9</b>		
	West bank	<b>100</b>	1.7	24.6	73.7		
	Gaza strip	<b>100</b>	2.0	70.0	28.0		
Transport and Communications	Palestine	<b>100</b>	<b>2.6</b>	<b>19.4</b>	<b>78.0</b>		
	West bank	<b>100</b>	2.9	16.5	80.6		
	Gaza strip	<b>100</b>	0.0	40.0	60.0		
Access to industrial areas	Palestine	<b>100</b>	<b>21.2</b>	<b>16.7</b>	<b>62.1</b>		
	West bank	<b>100</b>	20.8	16.2	63.0		
	Gaza strip	<b>100</b>	24.0	20.0	56.0		
<b>The judicial system and conflict resolution</b>							
Fairness of the police	Palestine	<b>100</b>	<b>4.6</b>	<b>7.3</b>	<b>88.1</b>		
	West bank	<b>100</b>	3.2	6.6	90.2		
	Gaza strip	<b>100</b>	14.0	12.0	74.0		
Effectiveness of the courts	Palestine	<b>100</b>	<b>6.3</b>	<b>19.2</b>	<b>74.5</b>		
	West bank	<b>100</b>	3.5	20.2	76.3		
	Gaza strip	<b>100</b>	26.0	12.0	62.0		

**Table 8 (Cont.): Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views About the Satisfaction Level on Services Provided by Governmental and Private Enterprises During the First Quarter 2013 by Region**

Kind of Service	Region	Total	Don't Know	Not-satisfied	satisfied		
<b>Facilities</b>							
To obtain the necessary permits and licenses	Palestine	100	15.4	28.3	56.3		
	West bank	100	11.6	30.3	58.1		
	Gaza strip	100	42.0	14.0	44.0		
Providing information to enterprises	Palestine	100	36.6	48.2	15.2		
	West bank	100	34.3	51.2	14.5		
	Gaza strip	100	52.0	28.0	20.0		
Promotion of policies that serve the development of institutions	Palestine	100	40.1	42.7	17.2		
	West bank	100	38.1	45.1	16.8		
	Gaza strip	100	54.0	26.0	20.0		
<b>Laws and regulations</b>							
Tax rate	Palestine	100	8.8	51.3	39.9		
	West bank	100	4.6	52.9	42.5		
	Gaza strip	100	38.0	40.0	22.0		
Tax administration	Palestine	100	10.1	26.5	63.4		
	West bank	100	4.1	25.7	70.2		
	Gaza strip	100	52.0	32.0	16.0		
Licenses and permits	Palestine	100	6.5	23.0	70.5		
	West bank	100	3.4	22.0	74.6		
	Gaza strip	100	28.0	30.0	42.0		



**Table 8 (Cont.): Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views About the Satisfaction Level on Services Provided by Governmental and Private Enterprises During the First Quarter 2013 by Region**

Kind of Service	Region	Total	Don't Know	Not-satisfied	satisfied		
Labor laws	Palestine	100	6.0	17.2	76.8		
	West bank	100	4.0	16.2	79.8		
	Gaza strip	100	20.0	24.0	56.0		
<b>Services</b>							
Telecommunications	Palestine	100	2.5	2.8	94.7		
	West bank	100	2.6	2.0	95.4		
	Gaza strip	100	2.0	8.0	90.0		
Internet Service	Palestine	100	20.7	16.7	62.6		
	West bank	100	19.4	18.5	62.1		
	Gaza strip	100	30.0	4.0	66.0		
Access to governmental consulting and training	Palestine	100	40.4	48.0	11.6		
	West bank	100	37.8	51.2	11.0		
	Gaza strip	100	58.0	26.0	16.0		
Access to information (industrial technology, markets, global conventions, financial grants, ..... etc)	Palestine	100	43.2	42.2	14.6		
	West bank	100	41.6	44.2	14.2		)
	Gaza strip	100	54.0	28.0	18.0		( ..... )

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**Table 9: Percentage Distribution of the Frequency of Loans Requested From the Banks According to the Owners/Managers of the Active Industrial Enterprises During the First Quarter 2013 by Region**

Frequency	Gaza Strip	West Bank	Palestine	
No loan request	100.0	97.7	98.0	
Once	0.0	1.4	1.3	
2 or more	0.0	0.9	0.7	2
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>	

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**Table 10: Percentage Distribution of the Frequency of Accepted and Rejected Loans From the Banks which Requested by the Owners/Managers of the Active Industrial Enterprises During the First Quarter 2013 by Region**

Frequency	Gaza Strip	West Bank	Palestine	
The loan was accepted	-	75.0	75.0	
The loan was rejected	-	12.5	12.5	
No answer yet	-	12.5	12.5	
<b>Total</b>	<b>-</b>	<b>100</b>	<b>100</b>	

**Table 11: Percentage Distribution of the Reasons for Refusal of Loans Requested From the Banks According to the Owners/ Managers Of the Active Industrial Enterprises During the First Quarter 2013 by Region**

Frequency	Gaza Strip	West Bank	Palestine	
Insufficient guarantees on the quality and quantity	-	100.0	100.0	
Not to accept the feasibility study and action plan presented to the financial institution	-	0.0	0.0	
I don't know	-	0.0	0.0	
<b>Total</b>	-	<b>100</b>	<b>100</b>	

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**Table 11: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views about Obstacles Related to Export Activities in the West Bank during the First Quarter 2013**

<b>Problems</b>	<b>Total</b>	<b>Don't Know</b>	<b>No difficulty</b>	<b>There's a difficulty</b>
Commitment to international market requirements	100	0.0	89.2	10.8
Price competition in the export market	100	0.9	75.8	23.3
Compliance to quantity demanded and delivery time	100	0.0	90.8	9.2
Marketing ability	100	0.8	84.2	15.0
Regular delivery of raw materials	100	4.2	53.3	42.5
Regular achievement of export	100	5.0	55.0	40.0
Palestinian export regulation and licensing	100	2.5	81.7	15.8
Information access to the foreign market	100	7.5	57.5	35.0
Traveling problems imposed on entering foreign markets	100	1.7	35.0	63.3
Customer payment guarantee	100	5.8	29.2	65.0
Closing entries	100	1.7	5.8	92.5

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**Table 12: Mechanism of Finding Customers in the Export Market used by Active Industrial Enterprises in the West Bank during the First Quarter 2013**

(Percentage)

( )

Approaching Customers	%	
Market research	44.2	
Information gathered from chamber of Commerce industrial union etc...	19.2	
Participate in international exhibitions and organized business missions	29.2	
Self-organized visits to the export market	39.2	
Personal relationships and contacts	97.5	
Through internet	25.8	
Customer self initiative	59.2	

**Table 13: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views About the Obstacles to the Expansion of Productive Activity During the First Quarter 2013 by Region**

The Obstacle	Region	Total	No Effect	No	Yes		
Low Confidence in the Palestinian Economy	Palestine	<b>100</b>	<b>0.0</b>	<b>33.9</b>	<b>66.1</b>		
	West bank	<b>100</b>	0.0	30.7	69.3		
	Gaza strip	<b>100</b>	0.0	56.0	44.0		
Confinement of Palestinian trade with Israel	Palestine	<b>100</b>	<b>0.0</b>	<b>25.1</b>	<b>74.9</b>		
	West bank	<b>100</b>	0.0	22.9	77.1		
	Gaza strip	<b>100</b>	0.0	40.0	60.0		
The small size of the Palestinian market	Palestine	<b>100</b>	<b>0.0</b>	<b>5.8</b>	<b>94.2</b>		
	West bank	<b>100</b>	0.0	6.4	93.6		
	Gaza strip	<b>100</b>	0.0	2.0	98.0		
Low level of income per capita in Palestine	Palestine	<b>100</b>	<b>0.0</b>	<b>10.4</b>	<b>89.6</b>		
	West bank	<b>100</b>	0.0	10.1	89.9		
	Gaza strip	<b>100</b>	0.0	12.0	88.0		
Inadequate investment laws	Palestine	<b>100</b>	<b>0.0</b>	<b>44.6</b>	<b>55.4</b>		
	West bank	<b>100</b>	0.0	43.2	56.8		
	Gaza strip	<b>100</b>	0.0	54.0	46.0		
Weakness of the Palestinian infrastructure	Palestine	<b>100</b>	<b>0.0</b>	<b>35.2</b>	<b>64.8</b>		
	West bank	<b>100</b>	0.0	37.1	62.9		
	Gaza strip	<b>100</b>	0.0	22.0	78.0		
The lack of industrial zones	Palestine	<b>100</b>	<b>0.0</b>	<b>57.0</b>	<b>43.0</b>		
	West bank	<b>100</b>	0.0	53.6	46.4		
	Gaza strip	<b>100</b>	0.0	80.0	20.0		

**Table 13 (Cont.): Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views About the Obstacles to the Expansion of Productive Activity During the First Quarter 2013 by Region**

The Obstacle	Region	Total	No Effect	No	Yes		
The unfairness of tax systems	Palestine	<b>100</b>	<b>0.0</b>	<b>47.1</b>	<b>52.9</b>		
	West bank	<b>100</b>	0.0	44.6	55.4		
	Gaza strip	<b>100</b>	0.0	64.0	36.0		
Bureaucratic licensing procedures	Palestine	<b>100</b>	<b>0.0</b>	<b>55.7</b>	<b>44.3</b>		
	West bank	<b>100</b>	0.0	54.5	45.5		
	Gaza strip	<b>100</b>	0.0	64.0	36.0		
Lack of facilities in Palestinian banks	Palestine	<b>100</b>	<b>0.0</b>	<b>67.6</b>	<b>32.4</b>		
	West bank	<b>100</b>	0.0	68.7	31.3		
	Gaza strip	<b>100</b>	0.0	60.0	40.0		
High cost of Palestinian labor	Palestine	<b>100</b>	<b>0.0</b>	<b>50.4</b>	<b>49.6</b>		
	West bank	<b>100</b>	0.0	51.0	49.0		
	Gaza strip	<b>100</b>	0.0	46.0	54.0		
Lack of trained Palestinian	Palestine	<b>100</b>	<b>0.0</b>	<b>50.4</b>	<b>49.6</b>		
	West bank	<b>100</b>	0.0	49.6	50.4		
	Gaza strip	<b>100</b>	0.0	56.0	44.0		
Increase in water prices	Palestine	<b>100</b>	<b>0.0</b>	<b>43.3</b>	<b>56.7</b>		
	West bank	<b>100</b>	0.0	41.2	58.8		
	Gaza strip	<b>100</b>	0.0	58.0	42.0		
Increase in electricity prices	Palestine	<b>100</b>	<b>0.0</b>	<b>12.2</b>	<b>87.8</b>		
	West bank	<b>100</b>	0.0	8.7	91.3		
	Gaza strip	<b>100</b>	0.0	36.0	64.0		

**Table 13 (Cont.): Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views About the Obstacles to the Expansion of Productive Activity During the First Quarter 2013 by Region**

The Obstacle	Region	Total	No Effect	No	Yes		
Increase in fuel prices and fuel	Palestine	<b>100</b>	<b>0.0</b>	<b>11.1</b>	<b>88.9</b>		
	West bank	<b>100</b>	0.0	8.7	91.3		
	Gaza strip	<b>100</b>	0.0	28.0	72.0		
Difficult to export	Palestine	<b>100</b>	<b>0.0</b>	<b>41.0</b>	<b>59.0</b>		
	West bank	<b>100</b>	0.0	41.4	58.6		
	Gaza strip	<b>100</b>	0.0	38.0	62.0		
Import difficulties	Palestine	<b>100</b>	<b>0.0</b>	<b>51.1</b>	<b>48.9</b>		
	West bank	<b>100</b>	0.0	47.5	52.5		
	Gaza strip	<b>100</b>	0.0	76.0	24.0		
Difficult political situation	Palestine	<b>100</b>	<b>0.0</b>	<b>5.1</b>	<b>94.9</b>		
	West bank	<b>100</b>	0.0	4.3	95.7		
	Gaza strip	<b>100</b>	0.0	10.0	90.0		
Lack of information on opportunities in the Palestinian economy	Palestine	<b>100</b>	<b>0.0</b>	<b>28.9</b>	<b>71.1</b>		
	West bank	<b>100</b>	0.0	24.6	75.4		
	Gaza strip	<b>100</b>	0.0	58.0	42.0		
Weakness of self-reliance on investment	Palestine	<b>100</b>	<b>0.0</b>	<b>39.7</b>	<b>60.3</b>		
	West bank	<b>100</b>	0.0	34.5	65.5		
	Gaza strip	<b>100</b>	0.0	76.0	24.0		



**Table 14: Percentage Distribution of Owners/ Managers of the Active Industrial Enterprises According to Their Views About the Difficulties in Obtaining Employment Qualified During the First Quarter 2013 by Region**

Field	Region	Total	Applicable	Not	No	Yes		
Appropriate academic specialization to the nature of the company	Palestine	100	3.2		92.2	4.6		
	West bank	100	3.5		91.9	4.6		
	Gaza strip	100	2.0		94.0	4.0		
Appropriate training to the nature of the company	Palestine	100	0.5		80.8	18.7		
	West bank	100	0.3		78.8	20.9		
	Gaza strip	100	2.0		94.0	4.0		
Appropriate experience to the nature of the company	Palestine	100	0.5		77.0	22.5		
	West bank	100	0.3		75.1	24.6		
	Gaza strip	100	2.0		90.0	8.0		
Appropriate language to the nature of the company	Palestine	100	15.2		82.5	2.3		
	West bank	100	6.4		91.3	2.3		
	Gaza strip	100	76.0		22.0	2.0		